

NOTICE OF OPEN MEETING

Public Notice is hereby given that the Capital Improvements/Transportation Trust Authority of the City of Excelsior Springs **at 4:00 PM, October 13, 2025** to consider and act upon the matters on the following agenda and such other matters as may be presented at the meeting and determined to be appropriate for discussion at the time.

The tentative agenda of this meeting is as follows.

**Capital Improvements/Transportation Trust Authority
City of Excelsior Springs**

AGENDA



Capital Improvements/Transportation Trust Authority Meeting
4:00 PM

Monday, October 13, 2025

Council Chambers, 201 E. Broadway, Excelsior Springs, MO 64024

-
1. CALL TO ORDER
 - Pledge of Allegiance
 - Roll Call
 2. APPROVAL OF MINUTES - SEPTEMBER 8, 2025
 - September 8, 2025 Meeting Minutes
 3. APPROVAL OF CAPITAL IMPROVEMENT FINANCIALS - SEPTEMBER 2025
 - Capital Improvement Financials — September, 2025
 4. APPROVAL OF TRANSPORTATION TRUST FINANCIALS
 - Transportation Trust Financials - June, July, August of 2025
 5. APPROVAL OF TRANSPORTATION TRUST PURCHASE OF STREET SWEEPER
 - Street Sweeper
 6. APPROVAL OF CROWN HILL COLUMBARIUM
 - Columbarium Garden Proposal
 7. APPROVAL OF REQUEST TO REPLENISH BUILDING MAINTENANCE FUND
 - Request of \$35,000 to replenish the Building Maintenance Fund

8. APPROVAL OF REQUEST FOR LWCF GRANT MATCH

Request of \$350,000 for LWCF Grant Match - Boundless BackYard

9. APPROVAL OF REQUEST FOR FUNDS TOWARDS PROFESSIONAL SERVICES - DOWNTOWN REVITALIZATION CDBG PRE-DEVELOPMENT

Request of up to \$7500 towards Downtown Revitalization CDBG Pre-Development

10. COMMENTS

11. ADJOURN

Representatives of the news media may obtain copies of this notice by contacting the City Manager's office, 201 East Broadway. Phone (816) 630-0752.

If any accommodations are required in order to attend this meeting (i.e. qualified interpreter, large print, reader, hearing assistance), please notify the City Manager's office no later than 48 hours prior to the beginning of the meeting.

Date and Time of Posting: AMENDED AGENDA Posted Friday, October 10, 2025 at 3:30pm

Capital Improvements/Transportation Trust Authority
Minutes of Regular Meeting
September 8, 2025 | 4:00 pm | Council Chambers

1. Roll Call:

Present: Mary Lou Greim, Laurie Gehrt, Chuck Duckworth, Lyndsey Baxter, Mike Edwards, Jason Cole, and Mayor Mark Spohn.

Absent: None.

Also Present: Public Works Director Chad Birdsong, Technology Director Clint Reno, Councilman John McGovern, and Authority Secretary Susan Conyers.

2. Approval –Meeting Minutes of August 11, 2025: Mary Lou Greim motioned to approve the August 11, 2025 meeting minutes; Jason Cole seconded.

Roll Call of Votes:

Ayes –Lyndsey Baxter, Laurie Gehrt, Chuck Duckworth, Mary Lou Greim, Jason Cole, Mike Edwards, and Mayor Mark Spohn.

Nays – None. Motion approved.

3. Approval – Capital Improvements Financials through 8/31/25: Capital Improvements Budget Spreadsheets were provided in the packet showing financials through August 31, 2025. Laurie Gehrt motioned to approve the Capital Improvements Financials presented through August 31, 2025; Chuck Duckworth seconded.

Roll Call of Votes:

Ayes –Mike Edwards, Chuck Duckworth, Lyndsey Baxter, Jason Cole, Laurie Gehrt, Mary Lou Greim, and Mayor Mark Spohn.

Nays – None. Motion approved.

4. Approval – Technology Fund Request: Clint Reno, Technology Director, briefed the Authority of the request to replenish the Technology Fund with the amount of \$25,000 to cover technology related expenses within the City. Mary Lou Greim motioned to approve the request of \$25,000.00 from Capital Improvements for the technology fund; Chuck Duckworth seconded.

Roll Call of Votes:

Ayes – Laurie Gehrt, Mike Edwards, Lyndsey Baxter, Mary Lou Greim, Chuck Duckworth, and Mayor Mark Spohn.

Abstain – Jason Cole; I like it but I do personally benefit from the audio system and such.

Nays – None. Motion approved.

5. Approval – Air Conditioner for 218 South Street: City Manager Molly McGovern asked that this agenda item be removed as there was no longer a need to address it at this time. Susan Conyers explained that this would be for the air conditioning handler only, and the heat is on a separate boiler system. There was no need to address the air conditioning at this time of year with the seasons changing.

6. Comments: No comments.

7. Adjourn: Laurie Gehrt motioned to adjourn; Chuck Duckworth seconded. All in favor; motion approved. The meeting adjourned at 4:15pm. The next meeting is scheduled for Monday, October 13, 2025 at 4:00pm. _____ Susan Conyers, Authority Secretary

CAPITAL IMPROVEMENTS SALES TAX
SIX YEAR PLANNING GUIDE

		3	4	5	6								
		THIS YEAR											
	Totals	FY 2024	FY 2025	FY 2026	FY 2027	FY 2028	FY 2029	FY 2030	FY 2031	FY 2032	FY 2033		
Beginning Cash Balance		3,233,309.10	3,553,045.89	4,327,114.84	1,536,568.77	2,193,647.45	2,921,694.13	3,930,708.81	5,231,123.49	6,565,138.17	7,899,152.85		
Total Revenue	13,580,201.83	1,404,430.44	1,446,864.68	1,446,864.68	1,446,864.68	1,446,864.68	1,446,864.68	1,446,864.68	1,446,864.68	1,446,864.68	1,446,864.68		
Ongoing Allocation of Funds:													
Allowance - Blighted Property Fund (Property Purchases/Demo)	963,592.61	7,749.95	23,816.26	567,480.44	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00		
Allowance - Emergency Preparedness	30,000.00	2,612.01	-	7,387.99	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00		
Allowance - Maintenance Fund City Wide	274,860.37	89,242.47	21,596.00	35,120.41	35,000.00	35,000.00	35,000.00	35,000.00	35,000.00	35,000.00	35,000.00		
Allowance - Sidewalk Replacement Program (Professional Services)	82,352.28	892.75	-	18,364.18	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00	5,000.00		
Allowance - Technology upgrade project	209,660.71	30,681.72	23,448.59	23,223.18	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00	25,000.00		
Bank Charges	6,769.50	842.40	842.40	850.00	850.00	850.00	850.00	850.00	850.00	850.00	850.00		
Transfers - General Fund (Indirect cost allocation)	91,235.00	10,000.00	11,000.00	12,000.00	12,000.00	12,000.00	12,000.00	12,000.00	12,000.00	12,000.00	12,000.00		
ACTIVE PROJECTS													
BUS REPLACEMENTS	71,693.00		29,436.00	42,257.00									
Dry Fork Greenway	428,400.00		-	428,400.00									
Fire Training Structure	200,000.00	127,050.82	70,280.96	2,668.22									
GARLAND BRIDGE LOCAL MATCH	359,000.00	18,861.66	17,365.79	322,772.55									
Golf Equipment Lease Purchase	577,840.00	25,968.00	82,032.00	98,336.00	131,936.00	105,968.00	100,000.00	33,600.00					
Hall of Waters Elevator	456,000.00		9,509.99	446,490.01									
Police Parking Lot Resurfacing	116,136.00	102,050.98	550.00	13,535.02									
RAISE Grant Match	2,100,000.00		-	1,100,000.00	275,000.00	500,000.00	225,000.00						
Sewer Main Re-Lining	645,000.00		-	375,000.00	270,000.00								
Stalled & Closing Projects													
Bank Building Roof (Labor & Materials)	166,439.00			166,439.00									
Fishing River Watershed - Hitchlot (full cost; seeking grant funds)	450,000.00			450,000									
GROA ERP Consulting Agreement	-											27,770.00	
Industry Roadway Improvement	80,000.00		7,913.25	72,087									
Lithia Landing Stairs, Rock wall	55,000.00			55,000.00									
PAST PROJECTS	3,267,689.61	668,740.89	375,004.49										
Sub-Total Committed Projects	10,631,668.08	1,084,693.65	672,795.73	4,237,410.75	789,786.00	718,818.00	437,850.00	146,450.00	112,850.00	112,850.00	140,620.00		
Ending Total Cash Balance (without Unfunded Projects)	5,166,169.75	3,553,045.89	4,327,114.84	1,536,568.77	2,193,647.45	2,921,694.13	3,930,708.81	5,231,123.49	6,565,138.17	7,899,152.85	9,205,397.53		
Projects in Discussion, NOT Funded:													
Accounting System Purchase/Install													
Replace undersized waterlines Local Match	-												
Crownhill Cemetery - Columbarium	132,000			132,000									
Sub-Total Projects in Discussion, Not Funded:	-	-	-	-	-	-	-	-	-	-	-	-	
ENDING Total Cash Balance (with Projects in Discussion)		3,262,392.15	4,036,461.10	1,245,915.03	1,902,993.71	2,631,040.39	3,640,055.07	4,940,469.75	6,274,484.43	7,608,499.11	8,914,743.79		
New Projects to be PRIORITIZED													
Downtown Streetscape Grant Match	4,264,500				164,500	100,000	1,000,000	1,000,000	1,000,000	1,000,000			
Fishing River Watershed - Trib 1 (full cost; seeking grant funds)	520,000							520,000					
Hall of Waters, Dehumidifier	236,520			236,520									
Hall of Waters - Phase II (Full Cost)	-												
Hall of Waters Phase III, local match	963,480			150,000	400,000	413,480							
Hall of Waters - Phase IV (full cost; seeking grant funds)	-												
Hillcrest Cemetery Road	75,000											75,000	
Hitch Lot Access	90,000											90,000	
Mausoleum Repairs	435,000											435,000	
Milwaukee Park	350,000			200,000	150,000								
Replace undersized waterlines (full cost; seeking grant funds)	-												
St. Louis/Elms/Thompson	50,000											50,000	
Total Committed Funds	6,984,500.00	-	-	586,520.00	714,500.00	513,480.00	1,000,000.00	1,520,000.00	1,000,000.00	1,000,000.00	650,000.00		
ENDING Total Cash Balance (with Projects in Discussion)	(1,818,330.25)	3,262,392.05	4,036,461.00	659,394.93	601,973.61	816,540.29	825,554.97	605,969.65	939,984.33	1,273,999.01	1,930,243.69		

Project Planning Notes

Dehumidity	236,520.00
Tower Stabilization Estimate	562,807.00
Study Front Yard	30,000.00
Permanent Shoring Front Yard	315,893.00
5/22/25: Requested study of front yard, solution to fill in, dehumidification and tower rehab. Estimate need \$1.2 M	
8/6/25 Proposal for Tower A/E - \$54,780	54,780.00
total	1,200,000.00

Entrance Doors	370,497.00
Hall of Springs, windows, doors, roof, finish bar	613,219.00
Roof, Ceiling, hallway repairs above skylite	354,600.00
Mezzanine	1,502,645.00
Phase III: Permanent Shoring - Front Yard, HVAC, Exterior Facades	5,000,000.00
Phase IV: TBD	

Boundless Backyard				
	25	26	27	
PR	90		60	150
CIP	0	200	150	350
Donations	20	90		110
Grant	0		500	500
totals	110	290	710	1110

	2025-26	2026-27	2027-2031	
Raise	2,389,105	2,113,591	20,597,304	25,100,000
CIP	500,000	500,000	1,100,000	2,100,000
WESTSIDE	97,276	28,398	3,874,326	4,000,000
other			800,000	800,000
total	2,889,105	2,613,591	21,697,304	27,200,000
spent to date	1,100,000			

Downtown Streetscape	water-29	sewer	Storm	Street	Trees, furniture	Construction	Contgy, art, escl	A/E	total
Phase 1 Penn to Mid Block - Broadway	156,700.00	1,000.00	593,250.00	688,732.00		1,439,682.00	504,844.00	250,156.00	2,194,682.00
Phase 2 Mid Block to Elizabeth - Broadway	124,100.00	1,000.00	423,275.00	588,030.00		1,136,405.00	214,397.00	205,918.00	1,556,720.00
Phase 3 Elizabeth to Thompson	268,750.00	1,000.00	27,000.00	741,715.00		1,038,465.00	534,810.00	220,259.00	1,793,534.00
Phase 4 Thompson	454,900.00	12,000.00	2,000.00	1,495,400.00	649,000.00	2,613,300.00	1,029,118.00	509,938.00	4,152,356.00
Construction Total	1,004,450.00	15,000.00	1,045,525.00	3,513,877.00	649,000.00	6,227,852.00	2,283,169.00	1,186,271.00	9,697,292.00
	16%	0%	17%	56%		10%			
Contingency, art, escalation	368,237.57	5,499.09	383,295.92	1,288,209.01		237,927.41			
A/E	191,325.98	2,857.18	199,149.88	669,317.51		123,620.45			
Total	1,564,013.56	23,356.27	1,627,970.80	5,471,403.51	1,010,547.86				
			54,571.76	4,209,769.22		4,264,340.98			
Storm Water Improvements			1,573,399.04	1,261,634.29		2,835,033.34			

CAPITAL IMPROVEMENTS SALES TAX
Transactions for FY 2024-25

	4/30/2025	5/31/2025	6/30/2025	7/31/2025	8/31/2025	9/30/2025	
Beginning Balance:							
Pooled Cash	3,648,773.71	3,794,298.67	3,897,999.77	3,980,862.88	3,998,325.54	4,091,504.79	
Investments	250,000.00	250,000.00	250,000.00	250,000.00	250,000.00	250,000.00	
Payables							
Available Beginning Balance	3,898,773.71	4,044,298.67	4,147,999.77	4,230,862.88	4,248,325.54	4,341,504.79	
Revenues:							
City Sales Tax	94,962.00	101,264.50	106,991.38	99,107.78	103,697.48	100,920.86	1,186,999.94
TIF Allocations	31,860.69	(113.24)	(3,891.13)	(701.89)		153.55	23,553.35
City Use Tax	20,504.53	14,873.22	18,175.00	14,413.06	16,518.23	20,476.58	212,661.58
Interest Income	2,822.19	1,649.24	2,751.56	2,940.29		2,930.43	22,224.81
Investment Interest				712.50			1,425.00
Total Revenue	150,149.41	117,673.72	124,026.81	116,471.74	120,215.71	124,481.42	1,446,864.68
Expenditures:							
Allowance - Technology upgrade project	1,495.36	1,656.98	597.40	2,083.20	295.44	2,329.29	23,448.59
Large Format Printer							27,792.66
Fuel System Replacement							23,000.00
Allowance - Maintenance Fund City Wide		1,151.15	235.00	1,348.00		1,052.00	21,596.00
Hall of Waters Flood Pumps			35,630.29				35,630.29
Hall of Waters, Boiler							147,749.80
Hall of Waters Elevator		500.00		5,129.99	3,100.00	780.00	9,509.99
Industrial Road Grant Match							7,913.25
Allowance - Blighted Property Fund (Property Purchases/Demo)	250.00	250.00	740.00		4,200.00	7,174.40	23,816.26
Bank Charges	70.20	70.20	70.20	70.20	70.20	70.20	842.40
Police Station Parking Lot Repair						550.00	550.00
Allowance - Emergency Preparedness							-
Fire Training Structure	1,808.89	9,344.29	2,890.81	7,345.69	1,005.03	812.27	70,280.96
Allowance - Sidewalk Replacement Program (Professional Services)							-
Vintage Streetscape							140,831.74
Lithia Landing Stairs, Rock Wall repair							-
Bus Purchasae						29,436.00	29,436.00
Transfers							
Transfers - General Fund (Indirect cost allocation)	1,000.00	1,000.00	1,000.00	1,000.00	1,000.00		11,000.00
Transfers - Garland Bridge Match					17,365.79		17,365.79
Transfer - Golf Equipment Lease/Purchase				82,032.00			82,032.00
Total Expenditures	4,624.45	13,972.62	41,163.70	99,009.08	27,036.46	42,204.16	672,795.73
Ending Balance	4,044,298.67	4,147,999.77	4,230,862.88	4,248,325.54	4,341,504.79	4,423,782.05	

Allocation of ending balance:

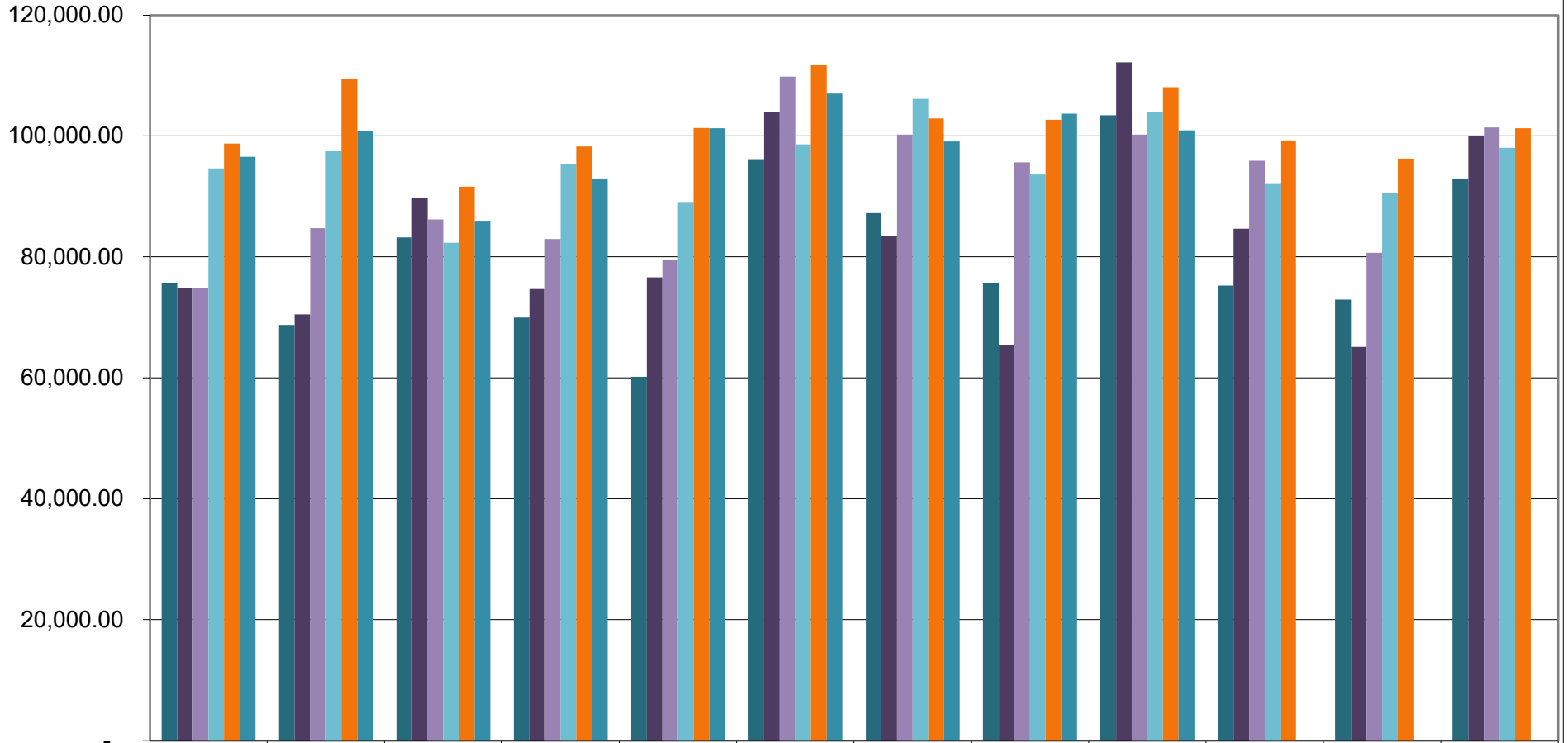
Pooled Cash		3,794,298.67	3,897,999.77	3,980,862.88	3,998,325.54	4,091,504.79	4,173,782.05
Investments		250,000.00	250,000.00	250,000.00	250,000.00	250,000.00	250,000.00
Payables							
Total		4,044,298.67	4,147,999.77	4,230,862.88	4,248,325.54	4,341,504.79	4,423,782.05

Committed Funds:

Allowance - Blighted Property Fund (8/11/25)		79,841.84	79,591.84	78,851.84	78,851.84	574,651.84	567,477.44
Allowance - Emergency Preparedness (added 9/11/23)		7,387.99	7,387.99	7,387.99	7,387.99	7,387.99	7,387.99
Allowance - Maintenance Fund City Wide (Revised (1/8/24)(6/9/25)		(11,093.44)	(12,244.59)	12,520.41	11,172.41	11,172.41	10,120.41
Allowance - Sidewalk Replacement Program		18,364.18	18,364.18	18,364.18	18,364.18	18,364.18	18,364.18
Allowance - Technology upgrade project (Revised 12/21)(4/22)(8/25)(9/25)		1,285.49	(371.49)	(968.89)	(3,052.09)	25,552.47	23,223.18
Bus Replacement Match, 10/14/24		71,693.00	71,693.00	71,693.00	71,693.00	71,693.00	42,257.00
Dry Fork Greenway (Revised 2/12/24, 7/21/25)		273,400.00	273,400.00	428,400.00	428,400.00	428,400.00	428,400.00
Fire Training Structure, approved 12/23		24,066.31	14,722.02	11,831.21	4,485.52	3,480.49	2,668.22
Fishing River Watershed 2 - Hitch Lot (1/8/24)		450,000.00	450,000.00	450,000.00	450,000.00	450,000.00	450,000.00
Fuel System Replacement, 10/14/24		-	-	-	-	-	-
Garland Bridge		347,060.15	347,060.15	347,060.15	347,060.15	329,694.36	329,694.36
Golf Equipment Lease Purchase (3/11/24), (8/11/25)		211,872.00	211,872.00	211,872.00	129,840.00	469,840.00	469,840.00
GROA ERP Consulting Agreement		27,770.00	27,770.00	27,770.00	27,770.00	27,770.00	27,770.00
Hall of Waters Improvements - Boiler		6,508.24	6,508.24	6,508.24	6,508.24	6,508.24	6,508.24
Hall of Waters Elevator, 10/14/24, 8/11/25		300,000.00	299,500.00	299,500.00	294,370.01	447,270.01	446,490.01
Hall of Waters Flood Pumps 6/9/25			35,248.00	-			
Industrial Road Grant Match (1/8/24)		72,086.75	72,086.75	72,086.75	72,086.75	72,086.75	72,086.75
Large Format Printers (12/9/24)							
Hall of Waters Pre-Development		10,000.00	10,000.00	10,000.00	10,000.00	10,000.00	10,000.00
Lithia Landing Stairs, Rock Wall		55,000.00	55,000.00	55,000.00	55,000.00	55,000.00	55,000.00
Police Station Parking Lot replacement		14,085.02	14,085.02	14,085.02	14,085.02	14,085.02	13,535.02
Police Station Plumbing		1,850.00	1,850.00	1,850.00	1,850.00	1,850.00	1,850.00
RAISE Local Match (Grant Awarded 8/15/22)		2,100,000.00	2,100,000.00	2,100,000.00	2,100,000.00	2,100,000.00	2,100,000.00
Sewer Main Re-lining , amended 5/12/25		645,000.00	645,000.00	645,000.00	645,000.00	645,000.00	645,000.00
Vintage Streetscape FY 24							
Total Committed Funds		4,706,177.53	4,728,523.11	4,868,811.90	4,770,873.02	5,769,806.76	5,727,672.80

Available Cash Balance		(661,878.86)	(580,523.34)	(637,949.02)	(522,547.48)	(1,428,301.97)	(1,303,890.75)
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Gross Capital Improvement Sales Tax Receipts



	Jan	Feb	Mar	Apr	May	June	July	Aug	Sept	Oct	Nov	Dec
■ 2020	75,703.16	68,723.68	83,193.50	69,970.62	60,148.55	96,149.17	87,235.48	75,729.20	103,408.25	75,240.30	72,934.82	92,965.77
■ 2021	74,850.06	70,470.10	89,794.63	74,666.46	76,622.62	103,961.32	83,491.48	65,362.20	112,179.29	84,669.70	65,092.39	100,015.67
■ 2022	74,831.56	84,737.62	86,177.08	82,950.45	79,553.03	109,807.23	100,249.52	95,653.90	100,208.53	95,907.31	80,683.01	101,407.93
■ 2023	94,608.47	97,452.79	82,356.34	95,325.57	88,929.33	98,621.42	106,148.87	93,630.62	103,935.42	92,051.74	90,556.28	98,032.49
■ 2024	98,729.03	109,447.80	91,603.72	98,239.48	101,307.36	111,684.09	102,909.39	102,698.73	108,055.39	99,251.52	96,234.47	101,299.14
■ 2025	96,535.95	100,888.03	85,846.83	92,962.00	101,264.50	106,991.38	99,107.78	103,697.48	100,920.86			

TRANSPORTATION TRUST SALES TAX					
Transactions For June 2025					
Beginning Balance				\$2,712,251.07	
Total Cash				\$2,712,251.07	
Revenues:					
City Sales Tax	\$101,767.98				
City Use Tax	\$18,175.55				
Golf TIF	-\$150.35				
Elms TIF	-\$1,508.78				
Reversal of Journal Entry April 25 SS	\$4,474.80				
Investment Interest					
Interest Income	\$1,824.35				
Total Revenue				\$124,583.55	
Disbursements:					
Bank Charges	-\$37.80				
Operating Transfers to Finance	-\$1,000.00				
Kaw Valley Engineering	-\$495.00				
All Pro Asphalt	-\$223,214.75				
Total Expense				-\$224,747.55	
Ending Balance				\$2,612,087.07	
Committed Funds:					
Snow Removal 2025/2026	-\$75,000.00				
Operating Transfers to Finance	-\$3,000.00				
2025 Streetscape (TT2025)	-\$1,176,785.25				
TT225 Engineering	-\$40,955.00				
Conceptual Safety Improvement Study	-\$13,532.00				
Total Committed Funds				-\$1,309,272.25	
Total Spendable Cash Balance				\$1,302,814.82	

TRANSPORTATION TRUST SALES TAX			
Transactions for August 2025			
Beginning Balance			\$2,524,615.20
Total Cash			\$2,524,615.20
Revenues:			
City Sales Tax	\$99,895.86		
City Use Tax	\$16,518.23		
Golf TIF			
Elms TIF	-\$1,256.95		
Correction, reversal VIN TIF July	-\$588.22		
Investment Interest			
Interest Income	\$1,978.32		
Total Revenue			\$116,547.24
Disbursements:			
Bank Charges	-\$37.80		
KAW Valley Engineering	-\$4,187.50		
Lamp, Rynearson & Associates	-\$12,850.00		
All Pro Asphalt- Streetscape 25	-\$77,687.90		
Operating Transfers To Finance	-\$1,000.00		
Total Expense			-\$95,763.20
Ending Balance			\$2,545,399.24
Committed Funds:			
Snow Removal 2025/2026	-\$75,000.00		
Operating Transfers to Finance	-\$1,000.00		
2025 Streetscape (TT2025)	-\$905,115.72		
TT225 Engineering	-\$20,977.50		
Conceptual Safety Improvement Study	-\$13,532.00		
10 Hwy Fence Repair (approved Aug)	-\$24,057.00		
Total Committed Funds			-\$1,039,682.22
Total Spendable Cash Balance			\$1,505,717.02



Director of Public Works
201 E Broadway
Excelsior Springs, MO 64024

Phone:(816) 630-0755
Fax: (816) 630-9528

October 13th, 2025

To: Transportation Trust Authority
From: Chad Birdsong, Public Works Director
Re: Funding request for a Street Sweeper Lease Purchase

Public Works has budgeted funds this year in the Transportation Trust fund to replace our 2009 Elgin Whirlwind street sweeper. After evaluating the market and conducting demos, we reached out to Red Equipment and they gave us a price based on the Sourcewell bid program, for a RAVO 5-I Series. The proposal is included for the full description of the sweeper. The price for the sweeper is \$335,000.00 and there is a 5-year maintenance plan/warranty for \$47,144.00. We would like to purchase the maintenance plan and not finance that portion with the lease payment. The lease payment for the sweeper would have a payment of \$120,388.60 a year for 3 years for a total of \$361,165.80 for the sweeper + \$47,144.00 for the maintenance /warranty for a total cost of \$408,309.80.

We plan on selling the existing sweeper, which was paid for by Trans. Trust, so those sales proceeds would come back to you to help offset the cost.

At this time, I am requesting this allocation from the Transportation Trust Authority to purchase the sweeper and maintenance plan.

If you have any questions or concerns regarding this project, please do not hesitate in calling me.

Chad Birdsong
Public Works Director

Transportation Trust Budget for 2026 Fiscal Year
10/13/2025 Meeting

Ending balance as of August 2025

\$2,545,399.24

<u>Budgeted funds for Project:</u>	<u>Description</u>	<u>Balance</u>	<u>Requested allocation</u>
\$0.00	10 highway fence repair	\$ 24,057.00	
\$ 75,000.00	Snow removal fund 2025/26	\$ 75,000.00	\$0.00
\$0.00	Conceptual safety Improvement study	\$ 13,532.00	\$0.00
\$ 12,000.00	operating Transfers to finance	\$ 1,000.00	\$0.00
\$ 1,400,000.00	Streetscape Construction for 2025	\$ 905,115.72	\$0.00
\$ 50,000.00	Streetscape Engineering for 2025	\$ 20,977.50	\$0.00
\$ 47,144.00	Street sweeper maint plan-5 years	\$ -	\$47,144.00
\$ 120,388.60 per year	Street sweeper lease pymt 3 year lease	\$ -	\$361,165.80
			\$408,309.80
Total Committed funds balance		\$ 1,039,682.22	
Total spendable cash balance		\$ 1,505,717.02	
minus requested allocation			\$408,309.80
Total spendable cash balance after allocation		\$ 1,097,407.22	



RED

EQUIPMENT, LLC

August 8, 2025

Excelsior Springs, MO

Attn: Chad Birdsong

Red Equipment, LLC is pleased to offer **the City of Excelsior Springs, MO** the following quote on a New Ravo Street Sweepers. Thank you for your consideration. If you have any questions regarding this quote, I can be reached at (816) 704-1253 or by email at Jeff@redequipmentco.com.

Best Regards,

Jeff Rager

Missouri Territory Manager

1150 South Sterling Ave

Independence, MO 64054

Jeff@redequipmentco.com

Cell: 816.704.1253 Office: 816.231.2005

www.redequipmentco.com





RED

EQUIPMENT, LLC

About Us:



Red Equipment LLC is a local, veteran owned, equipment dealer specializing in sewer cleaning and inspection equipment, hydro-excavation equipment, full sized, mid ranged, and compact street sweepers, and remote-controlled slope mowers. With nearly 100 years of combined experience, we represent the top brands in the industry and stock a variety of parts and accessories to support your needs. Our service center is located in Independence, MO. In addition, we have skilled mobile technicians available to service and repair all makes and models of the sewer and street maintenance equipment that you rely on most.





RED

EQUIPMENT, LLC

Proposal Specifications:

5-iSeries 25 MPH, meeting NHTSA Road safety standards, including:

- Tier 4 engine
- Standard tipping container
- Inspection door retainer
- Wide sweeping
- Gutter brush angle adjustment right hand side
- Dual tires
- Step on brooms
- License plate holder
- 12V Plug inside cabin
- Airconditioning
- Coated suction line + Suspended swivel wheel
- Aluminium cover inside rear door
- Easy liftable grid (electrically powered)
- LED work light package (brushes, cabin, container)
- Rearview camera
- LED beacon light (front and back)
- Engine safety stop
- Suction nozzle camera + second monitor
- Heated and electrically adjustable mirrors
- Central doorlock (doors lockable from inside)
- Service manual
- Cruise control (during sweeping)
- PM10 Standard
- Brush system
- Gutter brush angle adjustment left and right hand side
- Borium Fan
- Third brush / Weedcutter complete (double angle adjustment included)
- Third brush quick release system
- High pressure water pump with spray gun mounted right hand side
- Wander hose
- Wander hose (8 inch) through container roof and mounted on rear door including mounting rack
- Ergonomical and safety options





RED

EQUIPMENT, LLC

- Air suspended driver seat with 2 point safety belt
- Camera systems
- Wheels and tires options
- Accessories
- Toolbox (mounted in front of the passengers seat)
- Mounting rack on rear door of the container (standard i.c.w. 11.1)
- Air deflection plate (standard i.c.w. 1.3)
- High pressure water pump 4 GPM @ 2175 Bar (only in combination with 16.1 or 7.4.1 or 7.4.2)
- Water recycling system in front of container
- Spray bar





To: Excelsior Springs, MO

From: Jeff Rager

Territory Manager

Red Equipment LLC

RE: 2025 Ravo Preventative Maintenance Program

Red Equipment LLC is pleased to offer a Annual Maintenance Program for your Ravo Street Sweeper. This program includes annual preventative maintenance for the Ravo Street Sweeper. Red Equipment will schedule your service appointment twice per calendar year, where our techs will service and grease components, and change oil and filters as needed according to the manufacturers recommended intervals. In addition to servicing the equipment, our techs will complete a Full Operation and Functionality Inspection of your equipment. Upon completion of the Operation and Functionality Inspection, our techs will provide a written report of any additional recommended repairs or services.

Services Included:

- Full Operation and Functionality Inspection
- Water System
 - Pump Oil Change
 - Check Nozzles
 - Change Sock Filter
- Hydraulic System
 - Pressure, Return, and Hydrostatic Filters
 - Oil Change
- Fan
 - Check Wear and Clean, if needed
- Chassis
 - Air Filter
 - Oil Filter
 - Oil Change
 - Cabin Air Filter
 - Coolant Filter
 - Crankcase Filter
 - Fuel Filter
 - DEF Filter
 - Drive hub oil change
 - Serpentine Belt and Water Pump Belt
- Grease all grease ports
- 1 Easy Mount Kit per year

What is not included:

- Wear parts, such as brooms, hoses, nozzles, valves, etc.
- Repairs outside of preventative maintenance. Our techs would be happy to perform any necessary repairs at the time of service; however these repairs will be billed at our standard hourly rate.



RED
EQUIPMENT, LLC

1150 S. Sterling Avenue, Independence, MO 64054

Phone: 816-231-2005 Fax: 816-461-8511

www.redequipmentco.com

Extended Warranties:

Red Equipment understands the drain unplanned equipment failures can have on a city's operational budget. As part of the 5 year preventative maintenance plan and guaranteed buy-back program Red Equipment will include an extended 5 year warranty to protect the city from unforeseen future costs.

Guaranteed Buy-Back Program:

With volatility in the supply chain and equipment market, many cities are looking for a way to protect the value of their equipment investment. Red Equipment is happy to offer a guaranteed buy-back program for new equipment. In order to qualify for the guaranteed buy-back program, the city must agree to purchase and adhere to the 5 year Preventative Maintenance Program, and have the equipment serviced and repaired by Red Equipment LLC using OEM parts. Assuming successful compliance with these terms Red Equipment will guarantee a trade value of at least 40% of the original purchase price towards the purchase of a new Ravo Street Sweeper if purchased within 5 years of ownership.



Sourcwell
Awarded Contract



FESA 2024 Ravo R5 Sourcwell Price List 03/01/2024 V1

Dealer Name Red Equipment	Sourcewell Discount 5%
Customer Name City of Excelsior Springs, MO	Order Number
Customer Physical Address 0	Quotation Date 8/8/25
City, State, Zipcode 0	Sourcewell Contract # 093021-FAY
Contact Person 0	
Contact Title 0	
Contact Email Address 0	
Contact Phone Number 0	
Customer Sourcewell Number 27941	

QTY	ITEM CODE	DESCRIPTION	Sourcewell List Price Ea	Sourcewell Total List Price
1	1.1	5-I Series 25 MPH, meeting NHTSA Road safety standards, including: Tier 4 engine Inspection door retainer Gutter brush angle adjustment right hand side Step on brooms 12V Plug inside cabin Coated suction line + Suspended swivel wheel Alloy Fan LED work light package (brushes, cabin, container) LED beacon light (front and back) Suction nozzle camera + second monitor Central doorlock (doors lockable from inside) Cruise control (during sweeping)	\$ 284,758.98	\$ 284,758.98
		Standard tipping container Wide sweeping Dual tires License plate holder Airconditioning Aluminium cover inside rear door Easy liftable grid Rearview camera Engine safety stop Heated and electrically adjustable mirrors Service manual PM10 Standard		
	7	Broom and suction system		
1	7.2.2	Gutter brush angle adjustment left and right hand side	\$ 1,066.08	\$ 1,066.08
1	7.3	Borium Fan	\$ 1,360.60	\$ 1,360.60
1	7.4.1	Third brush / Weedcutter complete (double angle adjustment included)	\$ 18,525.05	\$ 18,525.05
1	7.4.3	Third brush quick release system	\$ 2,765.62	\$ 2,765.62
1	7.5	Hydraulic suction tube shutter with switch in cabin (shuts the suction tube off from the hopper)	\$ 5,820.00	\$ 5,820.00
	10	Water options		
1	10.1	High pressure water pump with spray gun mounted right hand side	\$ 4,801.99	\$ 4,801.99
1	10.2	Water recycling system in front of container (not i.c.w. 16.4.x)	\$ 5,376.74	\$ 5,376.74
	11	Wander hose		
1	11.1	Wander hose (8 inch) through container roof and mounted on rear door including mounting rack	\$ 5,543.61	\$ 5,543.61
	12	Ergonomical and safety options		
1	12.1	Air suspended driver seat with 2 point safety belt	\$ 1,844.78	\$ 1,844.78
	15	Accessories		
1	15.4	Toolbox (mounted in front of the passengers seat)	\$ 278.11	\$ 278.11
1	15.6	Air deflection plate (standard i.c.w. 1.3)	\$ 1,093.89	\$ 1,093.89

Subtotal:	\$ 333,235.45
Sourcewell Discount:	\$ (17,538.71)
Optional Additional Dealer Discount:	\$ -
Ravo R5 Subtotal:	\$ 315,696.74
Dealer Provided Option: Maintenance Agreement and Guarenteed Buy Back Program:	\$ 47,144.00

<p><i>We are pleased to offer this quotation for a Ravo R5 with the options listing above per the terms and conditions of the Sourcewell Contract Number 093021-FAY and the additional terms sheet attached.</i></p>	Ravo R5 Subtotal:	\$ 315,696.74
	Training:	Included
	Dealer Prep:	\$ 10,000.00
	Freight:	\$ 9,303.26
	Total Sourcewell Price:	\$ 382,144.00



RED

EQUIPMENT, LLC

Proposal Pricing:

Description	Price
New 2025 Ravo Street Sweeper:	\$335,000.00
5 Year Maintenance Plan & 5 Year Warranty For Guaranteed Buyback:	\$47,144.00
<i>Total Price For New Ravo with Guaranteed Buyback:</i>	<i>\$382,144.00</i>

This Quote Includes Delivery & Training of Equipment

*Price good for 30 days

****ALL APPLICABLE SALES TAX AND FEES ARE NOT INCLUDED IN THE QUOTE****

Purchase Order Number: _____

Customer Representative (Print): _____

Customer Representative Signature: _____

Red Equipment LLC Representative (Print): _____

Red Equipment LLC Representative Signature: _____



LEASE FINANCING PROPOSAL

Requested by
Red Equipment LLC

Representing



Presented To (As Lessee)
City of Excelsior Springs, MO

Proposal Date:	October 8, 2025
Equipment Description:	(1) 2025 Ravo Street Sweeper
Commencement Date:	November 5, 2025
<u>Option 1</u>	
Equipment Cost:	\$335,000
Lessee Down Payment:	
Amount Financed:	\$335,000
Lease Term:	3 Years
First Payment Date:	3/5/2026
Payment Frequency:	Annual
Interest Rate:	5.86%
Payment Amount:	\$120,388.60

Qualifications:

1. **Pricing:** This is a lease proposal for the payment stream(s) indicated above. If any of the information identified above are not correct, please advise us so that we can determine if a new proposal is required. Other important elements of this proposal are:

a) **Rate Expiration:** Signing this proposal does not in itself lock in your rate. This lease must be credit approved, contracts properly signed, and the lease funded by Leasing 2 within thirty days from the date of this proposal to protect the rates quoted.

b) **Closing Costs:** There will be no up-front costs of any kind charged by Lessor including closing costs, points, administrative costs, etc. Your attorney may charge you to review the lease documents and complete the opinion letter required with our lease documentation.

c) **Fixed Rates:** Rates are fixed for the entire term.

2. **Type of Lease:** This is a lease-purchase type of financing. After all the lease payments are made, Lessee will own the equipment without further cost.

3. **Financial Reporting:** All city, county and tax districts (including fire districts) will be expected to provide GAAP audited financial reports. All non-for profit corporations (vfd's) will be expected to provide IRS 990 federal tax returns. If you do not maintain these types of financial reports, please contact us to discuss.

4. **Vendor Payable / Escrow Account (where applicable):** In the event that the truck(s) and/or equipment are not ready to be delivered, proceeds of this lease will be held in a vendor payable account until delivery/acceptance. This is a non-interest bearing account to Lessee.

5. **Credit Approval and Documentation:** This is a proposal only, and does not represent a commitment to lease. This financing is subject to credit review and approval and execution of mutually acceptable documentation, including the opinion of lessee's counsel opining that the agreement is legal, valid and binding, obligation of Lessee.

Financing by:

Contact:

Phone:

Email:

Web:

Leasing 2, Inc.

Rick Carney

813-258-9888 x16

rcarney@leasing2.com

www.leasing2.com



REQUEST TO PROCEED:

When you are ready to proceed with Leasing 2 towards finalizing this lease financing arrangement, please indicate so by signing below and completing the requested information. We will immediately email you our application. Thank you for your confidence and consideration.

Proposal date: October 8, 2025

Option Chosen: _____ (where applicable)

Upcoming Governing Body meeting date for lease approval: _____

City of Excelsior Springs, MO

Name of Lessee

Authorized Signature

Date

Title

Printed Name Of Authorized Signature

Last month of your budget year?

Contact Name
(If Different Than Authorized Signature)

Contact Phone

Contact Email

Financial Contact Name
(Can be Treasurer or Clerk)

Contact Phone

Contact Email

Please complete the above information and **fax or email** all pages of the proposal to
813-258-9333 / rcarney@leasing2.com



**** Important: A Resolution will be required with the lease contract ****

In the event that you require board action to sign this proposal, please call us so that we may forward the preferred form for the meeting.

Are you ready to move forward with Leasing 2?

Here is a quick overview of our process

- 1. Signed Proposal** - When you are ready to move forward with Leasing 2, email a scan of the completed and signed proposal back to Leasing 2.
- 2. Credit Application** - A credit application and request for current financial reports will be emailed to the designated contacts upon receipt of the signed proposal. The credit application should be completed and returned promptly to protect your quoted interest rates. Credit approval usually comes within a few days receipt of the completed credit application.
- 3. Financing Agreement** - Once credit approval is accomplished, the financing agreement will be emailed for review and signature. Once the contracts are signed and returned, we are ready for closing.



Director of Public Works
201 E Broadway
Excelsior Springs, MO 64024

Phone:(816) 630-0755
Fax: (816) 630-9528

To: Capital Improvement Authority
From: Chad Birdsong, Public Works Director
Date: October 13th, 2025

Re: Columbarium Garden Proposal- Allocation

The city has been working on a plan to add additional spaces to Crown Hill Cemetery as it is nearing full capacity (90%) with the existing traditional burial plots. Times are also changing as for the popularity of cremations versus traditional in ground caskets and vaults, especially due to the expense associated with it. Cremations have become more popular nationwide and have reached 59% of funerals in Missouri recently. The city has worked with Grever & Ward Inc. to design a Columbarium Garden site plan. We are proposing a phased project for site improvements and the multiple columbarium structures.

The first phase would include site improvements including tree removal, filling and leveling the site to bring it to a finish grade, installing foundations and concrete for the garden area, providing landscaping and seeding and then installing the 72 niche octagonal columbarium, with an ossuary space for communal internment which would hold approximately 275 cremated remains. There will also be 2 kiosk which will provide a space for documenting of internments in the ossuary.

Since our first conversations about this, we obtained bids for the columbarium, kiosk and benches. Johnson Granite Co. is the recommended supplier and the bid tab is attached along with the comparison of the 2 bids.

Site improvements mentioned above:	\$62,111.00
72 niche columbarium with 275 space ossuary	\$47,930.00
2 Kiosk	\$23,982.00
2 Benches	<u>\$ 4,494.00</u>
Total phase one	\$138,967.00

At this time, we are asking for an allocation of not to exceed \$140,000.00 for phase one on the new columbarium garden at Crown Hill Cemetery.

Phase two would include the addition of four 96 niche columbariums per the site plan layout. The estimated cost is \$60,000.00 each for a total of \$240,000.00.

If you have any questions or would like any more details, please don't hesitate to call me at 630-0755 ext. 4423.

Chad Birdsong
Public Works Director

Bid Tab for:				
72 Niche Columbarium with Ossuary				
Crown Hill Cemetery				
City of Excelsior Springs				
18-Sep-25				
2:00 pm Bid Opening				
Item/Description	Quantity	Item Price	Eickof Columbaria Inc. Crookston Mn 1-218-656-7623	Johnson Granite Supply North Kansas City Mo 1-800-821-3488
Provide and install a 72-niche octagonal/round columbarium with ossuary	1	ECI \$61,290.00 JGS \$47,930.00	\$61,290.00	\$47,930.00
Provide and install a kiosk with internment stand along with inscription capacity to match ossuary capacity and stone color matching the columbarium	2	ECI \$3254.00 JGS \$11,991.00	\$6,509.00	\$23,982.00
Provide and install granite benches	2	ECI \$2098.50 JGS \$2472.00	\$4,197.00	\$4,944.00
TOTAL			\$71,996.00	\$76,856.00
Comments	1. Columbarium spaces		80	72
	2. Ossuary spaces		175	275
	3. Niche sizes		11 7/8" h X 11" w 11 3/4" d	12" h X 12" w X 16" d
	4. Niche accommodation		2 vase style 10" h X 6" dia or 1 urn 10" h X 8 1/2" dia or 2 urns 7" h X 5 1/2" dia	2 urns 12" h X 8" dia " "
	5. Overall dimensions		72 11/16" h X 78 7/16" w	85" h X 87" w
	6. Number of sides		10	6
	7. Sevice Location		Crookston Mn	North Kansas City Mo

COLUMBARIUM GARDEN DESIGN CROWN HILL CEMETERY EXCELSIOR SPRINGS, MISSOURI

GARDEN SUMMARY

466 NICHES x ASSUME 2 URN PER NICHE = 932 URN SPACES
215 4" SQT URN SPACES IN COSSANT

NOTES

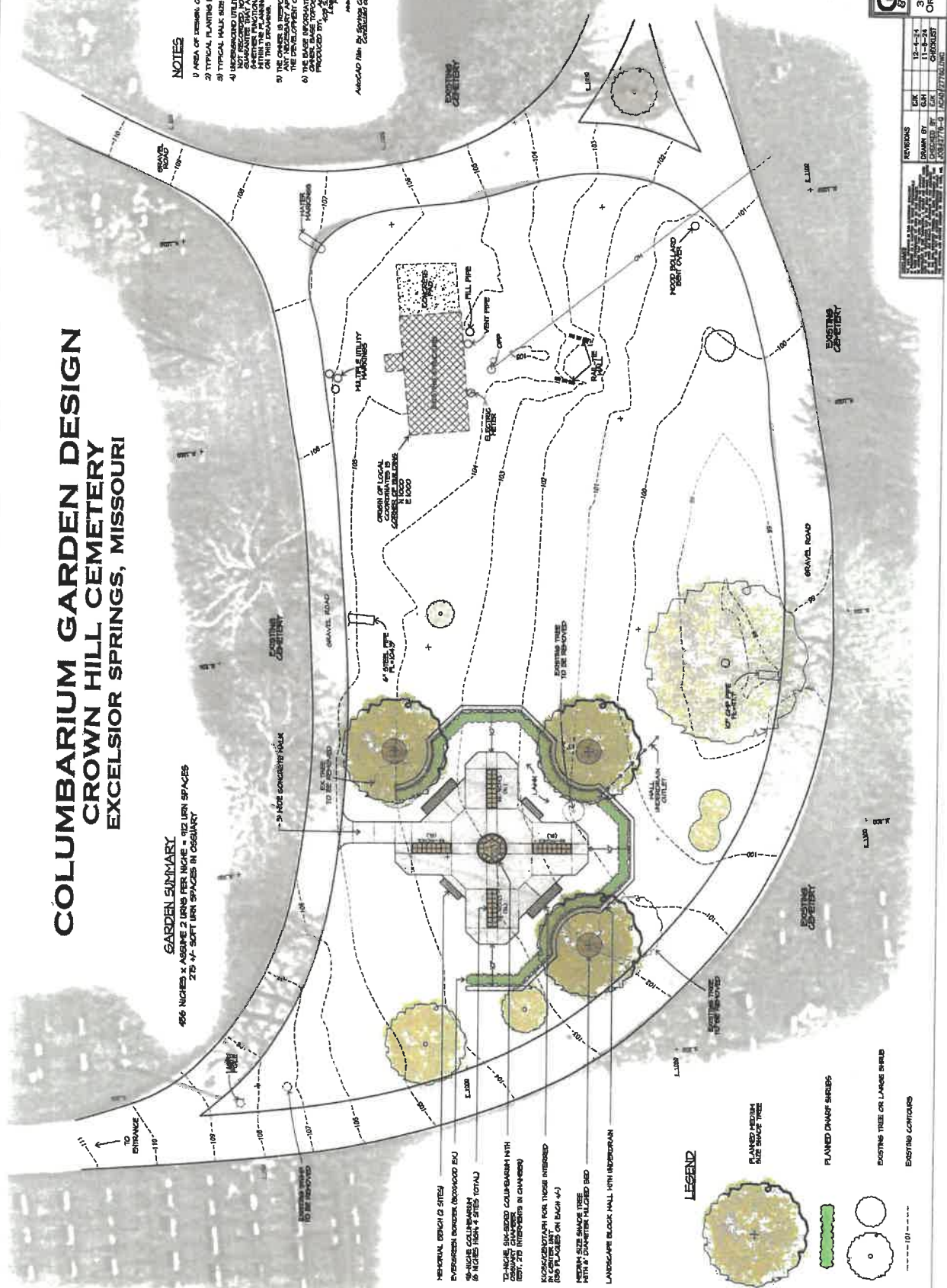
- 1) AREA OF DESIGN, OLD ACREA-
- 2) TYPICAL PLANTING BED IS 9'-0" WIDE.
- 3) TYPICAL WALK SIZE IS 9'-0" WIDE.
- 4) UNDESIGNED UTILITY LOCATIONS ARE GUARANTEED THAT ALL EXISTING UTILITIES WITHIN THE PLANNING AREA ARE SHOWN ON THIS DRAWING.
- 5) ANY NECESSARY APPROVALS OR PERMITS FOR THE DEVELOPMENT OF THE SITE.
- 6) DESIGNER'S LIABILITY IS LIMITED TO THE DESIGN AND CONSTRUCTION PROVIDED BY THE ARCHITECT. THE ARCHITECT'S LIABILITY IS LIMITED TO THE DESIGN AND CONSTRUCTION PROVIDED BY THE ARCHITECT.

ARCHITECT: **GREYER & WARD, INC.**
3802 N. BUFFALO STREET
ORCHARD PARK, N.Y. 14127
716-662-7700

SCALE: 1" = 10'-0"
GRAPHIC SCALE
0 5 10 20

GREYER & WARD, INC.
CEMETERY PLANNING
3802 N. BUFFALO STREET
ORCHARD PARK, N.Y. 14127
716-662-7700

NO.	DATE	BY	DESCRIPTION
1	10-1-14	LD	ISSUED FOR PERMITS
2	10-1-14	LD	ISSUED FOR PERMITS
3	10-1-14	LD	ISSUED FOR PERMITS
4	10-1-14	LD	ISSUED FOR PERMITS
5	10-1-14	LD	ISSUED FOR PERMITS
6	10-1-14	LD	ISSUED FOR PERMITS
7	10-1-14	LD	ISSUED FOR PERMITS
8	10-1-14	LD	ISSUED FOR PERMITS
9	10-1-14	LD	ISSUED FOR PERMITS
10	10-1-14	LD	ISSUED FOR PERMITS



- 1) REMOVAL BECH 12 SITE
- 2) EXISTING BECH 12 (WOOD) 20'
- 3) 18' NICHES COLUMBARIUM (18' NICHES HIGH x 4' SITES TOTAL)
- 4) 215 4" SQT URN SPACES IN COSSANT (215 4" SQT URN SPACES IN COSSANT)
- 5) 215 4" SQT URN SPACES IN COSSANT (215 4" SQT URN SPACES IN COSSANT)
- 6) 215 4" SQT URN SPACES IN COSSANT (215 4" SQT URN SPACES IN COSSANT)
- 7) 215 4" SQT URN SPACES IN COSSANT (215 4" SQT URN SPACES IN COSSANT)
- 8) 215 4" SQT URN SPACES IN COSSANT (215 4" SQT URN SPACES IN COSSANT)
- 9) 215 4" SQT URN SPACES IN COSSANT (215 4" SQT URN SPACES IN COSSANT)
- 10) 215 4" SQT URN SPACES IN COSSANT (215 4" SQT URN SPACES IN COSSANT)

LEGEND

- PLANNED MEDIUM SIZE SHADE TREE
- PLANNED DWAUF BERBES
- EXISTING TREE OR LARGER BERBES
- EXISTING CONTOURS

9/10/2025
JOHNSON GRANITE SUPPLY

CITY OF EXCELSIOR SPRINGS, MISSOURI



Invitation to Bid

The City of Excelsior Springs will accept separate sealed bids from qualified persons or firms interested in providing the following:

**72 Niche Columbarium with Ossuary
Crown Hill Cemetery**

FOR QUESTIONS CONTACT

Andrew Starkebaum (816) 826-8198 or astarkebaum@excelsiorsprings.gov

BIDS MUST BE RECEIVED BY:

September 18, 2025 2:00 p.m.

**PLEASE MARK YOUR SUBMITTAL "Columbarium Crown Hill Cemetery" AND
EMAIL or MAIL or DROP OFF AT:**

astarkebaum@excelsiorsprings.gov

**City of Excelsior Springs
Attn: Andrew Starkebaum
Project Manager
Hall of Waters
201 E Broadway Ave
Excelsior Springs, MO 64024**

**City of Excelsior Springs
Invitation to Bid**

The City of Excelsior Springs will accept separate sealed bids from qualified persons or firms interested in the following work:

**Provide and install a 72-niche octagonal/round columbarium with ossuary
Two granite kiosks with interment stands
Two granite benches**

Bids will be received until 2:00 p.m. local time, on September 18, 2025 at the Hall of Waters located at 201 E Broadway Ave, Excelsior Springs, Mo. 64024 when bids will be opened with a bid tab posted that day to the Excelsior Springs web site. Bid documents are available at the city of Excelsior Springs web page <http://cityofesmo.com/> or by contacting Andrew Starkebaum, Project Manager, at 816-826-8198 or e-mail astarkebaum@excelsiorsprings.gov

All documents within a request for bid become open record as soon as the bid is opened.

The City reserves the right to reject any and all bids, to waive technical defects in the bid, and to select the bid deemed most advantageous to the City. No offeror may withdraw their bid for a period of sixty days after the date of opening.

**72-Niche Columbarium with Ossuary at Crown Hill Cemetery
SCOPE OF SERVICES AND GENERAL TERMS**

1. GENERAL INFORMATION AND BID SUBMISSION REQUIREMENTS

The City of Excelsior Springs, Missouri seeks to enter into a contract for a supplier to provide and install a 72-niche octagonal columbarium with ossuary, two granite kiosks with internment stands and two granite benches.

2. EXEMPTION FROM TAXES

The City of Excelsior Springs is exempt from state sales tax and federal excise tax. Tax exemption certificates indicating this tax-exempt status will be furnished on request, and therefore the City shall not be charged taxes for materials or labor.

3. TECHNICAL QUESTIONS

Any further information needed regarding the project should be directed to Andrew Starkebaum, Project Manager at (816) 826-8198 or by e-mail at astarkebaum@excelsiorsprings.gov

A bidder may correct, modify, or withdraw a bid by written notice received by the City prior to the time and date set for the bid opening. Bid modifications must be submitted in a sealed envelope clearly labeled "Modification Number ___". Each modification must be numbered in sequence, and must reference the original ITB Number and Title and include the bidders name on the envelope.

After bid opening, a bidder may not change any provision of the bid in any manner. Minor informalities will be waived or the bidder will be allowed to correct a mistake. If a mistake in the intended bid is clearly evident on the face of the bid document, the mistake will be corrected to reflect the intended correct bid, and the bidder will be notified in writing; the bidder may not withdraw the bid.

4. BID PRICING TO REMAIN FIRM

All bid prices are to remain firm for a period of 90 days following award of bid.

5. OTHER

All bids are to be received in a sealed envelope clearly marked with the bid number, title, and the name of company submitting the bid.

All bids must be signed by an individual authorized to sign such by the submitting bid form.

The Contractor shall within ten (10) days after the receipt of the notice of award furnished to the City with a Payment Bond in penal sum equal to the amount of the contract price, conditioned upon the prompt payment by the Contractor to all persons supplying labor and materials in the prosecution of the work provided by the contract documents. Such bond shall be executed by the Contractor and a corporate bonding company licensed to transact such business in the state in which the work is to be performed. The expense of this bond shall be borne by the Contractor. If any

time a surety on any such bond is declared as bankrupt or loses its right to do business in the state in which the work is to be performed, the Contractor shall within ten (10) days after notice from the City to do so, substitute an acceptable bond in such form and sum and signed by such other surety or sureties as may be satisfactory to the City. The premiums on such bond shall be paid by the Contractor. No further payments shall be deemed due nor shall be made until the new surety or sureties shall have furnished an acceptable bond to the City.

6. AWARD

The city will award each item individually to qualified bidder and the award will be based on unit price listed.

7. WARRANTY

All work provided by the supplier shall be covered by a minimum 12-month warranty. All warranty or guarantee shall be attached with completion of work.

8. MATERIAL CONDITION AND INSPECTION

The City of Excelsior Springs reserves the right to inspect all work provided under this award and reserves the right to reject any work at their sole discretion.

APPENDIX A
Scope of Work and Special Provisions
72-Niche Columbarium with Ossuary at Crown Hill Cemetery

The 72-Niche Columbarium with Ossuary at Crown Hill Cemetery Project will include the provision, delivery, and installation of:

72-Niche Columbarium

PART 1 – GENERAL

1.01 SCOPE OF WORK AND MINIMUM SPECIFICATIONS

- Columbarium will be a 72-Niche octagonal/round. Niches must be large enough to fit two sets of cremains in urns (double depth). Number of columbarium sides may vary with 72-Niche as the minimum complete size.
- Columbarium will contain an Ossuary in the center cavity. This cavity will be sealed with access provided through one of the exterior niches. Estimated capacity to be provided with bid.
- Niche fronts may be hung with bronze rosettes to match existing unit or may be secured with hidden latching mechanism. Interior units are to be reinforced concrete with durable polystyrene liner and closure. Other comparable options may be considered.

JGS ALL GRANITE, DOUBLE DOOR

1.02 BIDDER SERVICES

- Bidder shall include a minimum of one set of shop drawings for purchased unit.
- Bidder will fabricate and ship the 72-niche columbarium, 2 kiosks with interment stands, and 2 benches to the installation site.
- Bidder will install the 72-niche columbarium, 2 kiosks with interment stands, and 2 benches on foundation provided by the City of Excelsior Springs based on manufacturer specifications.
- Bidder should be aware that the working location is within an active cemetery and burials and other functions may interfere with scheduled work. Bidder acknowledges that work stoppages due to this will not be compensated by the City. Burials are scheduled with 24-hour notice and the Cemetery Sexton will coordinate with contractor to avoid conflicts as best as possible.
- Bidder will conduct an audit of the project upon completion to confirm that the installation was completed as specified.

1.03 EQUIPMENT DELIVERY REQUIREMENTS

- Bidder is responsible for delivery of equipment and material to the project site. Advance notice of 48 hours required prior to delivery of equipment to project site or other agreed upon City facility.
- City of Excelsior Springs will provide access to the project site and will ensure obstructions have been removed. Bidder is not responsible for damages to roadways or grades required for reasonable construction access, but will make every reasonable effort to avoid unusual damage.

1.04 CITY SERVICES

- City of Excelsior Springs will pour the foundation according to the manufacturer provided specifications.

PLEASE NOTE: The following affidavit needs to be completed and returned with RFP.

AFFIDAVIT

(as required by Section 285.530, Revised Statutes of Missouri)

As used in this Affidavit, the following terms shall have the following meanings:

EMPLOYEE: Any person performing work or service of any kind or character for hire within the State of Missouri.

FEDERAL WORK AUTHORIZATION PROGRAM: Any of the electronic verification of work authorization programs operated by the United States Department of Homeland Security or an equivalent federal work authorization program operated by the United States Department of Homeland Security to verify information of newly hired employees, under the Immigration Reform and Control Act of 1986 (IRCA), P.L. 99-603.

KNOWINGLY: A person acts knowingly or with knowledge,

- (a) with respect to the person's conduct or to attendant circumstances when the person is aware of the nature of the person's conduct or that those circumstances exist; or
- (b) with respect to a result of the person's conduct when the person is aware that the person's conduct is practically certain to cause that result.

UNAUTHORIZED ALIEN: An alien who does not have the legal right or authorization under federal law to work in the United States, as defined in 8 U.S.C. 1324a(h)(3).

BEFORE ME, the undersigned authority, personally appeared Rolly Johnson III, who, being duly sworn, states on his oath or affirmation as follows:

Name/Contractor:

Rolly Johnson III

Company:

JOHNSON GRANITE SUPPLY, INC

Address:

400 N.W PLATTE VALLEY DRIVE
RIVERSIDE, MO 64150

- 1 I am of sound mind and capable of making this Affidavit, and am personally acquainted with the facts stated herein.

- 2 Contractor is enrolled in and participates in a federal work authorization program with respect to the employees working in connection with the following services contracted between Contractor and the City of Excelsior Springs:
- 3 Contractor does not knowingly employ any person who is an unauthorized alien in connection with the contracted services set forth above.
- 4 Attached hereto is documentation affirming Contractor's enrollment and participation in a federal work authorization program with respect to the employees working in connection with the contracted services.

JOHNSON GRANITE SUPPLY, INC
 Company Name

[Handwritten Signature]
 Signature

Name: RORY JOHNSON III

Title: PRESIDENT - CEO

STATE OF Missouri

COUNTY OF Clay

Subscribed and sworn to before me this 10th day of September, 2024. ²⁰²⁵ _{WPT}

Notary Public: [Handwritten Signature]



My Commission Expires: August 6, 2027

PLEASE NOTE: Acceptable enrollment and participation documentation consists of the following 2 pages of the E-Verify Memorandum of Understanding:

- 1 A valid, completed copy of the first page identifying the Contractor; and
- 2 A valid copy of the signature page completed and signed by the Contractor, the Social Security Administration, and the Department of Homeland Security -Verification Division.

CITY OF EXCELSIOR SPRINGS, MISSOURI

APPENDIX B

Standard Terms and Conditions

All bid/quote/RFQ respondents are expected to comply with City of Excelsior Springs Standard Contract Terms and Conditions. Submission of a response to this proposal constitutes acceptance of these standard terms and conditions.

A. Procedures

The extent and character of the services to be performed by the Contractor shall be subject to the general control and approval of the City Manager or their authorized representative (s). The Contractor shall not comply with requests and/or orders issued by any other person. The City Manager will designate their authorized representatives in writing. Both the City of Excelsior Springs and the Contractor must approve any changes to the contract in writing.

B. Contract Award

Award of this contract is anticipated no later than 60 days after bid deadline.

C. Insurance

The Contractor shall procure, maintain, and provide proof of, insurance coverages for injuries to persons and/or property damage as may arise from or in conjunction with, the work performed on behalf of the City of Excelsior Springs by the Contractor, its agents, representatives, employees or subcontractors. Proof of coverage as contained herein shall be submitted prior to the commencement of work and such coverage shall be maintained by the Contractor for the duration of the contract period. Claims-made policies must remain in force, or coverage must be purchased for three (3) years after contract completion.

1. Comprehensive General Liability:
 - Minimum Limits - \$2,000,000 per occurrence and \$2,000,000 aggregate
2. Comprehensive Automobile Liability:
 - Minimum \$2,000,000 combine single limit for bodily injury and property damage per occurrence
3. Workers' Compensation:
 - Missouri Statutory Requirement. Must show proof of workers' compensation coverage for any person performing work for the City.
4. Employers' Liability: \$1,000,000 each employee, \$1,000,000 each accident and \$1,000,000 policy limit.

D. Hold Harmless Clause

The Contractor shall, during the term of the contract including any warranty period, indemnify, defend, and hold harmless the City of Excelsior Springs, its officials, employees, agents, residents and representatives thereof from all suits, actions, or claims of any kind, including attorney's fees, brought on account of any personal injuries, damages, or violations of rights, sustained by any person or property as a consequence of any neglect in safeguarding contract work or on account of any act or omission by the Contractor or his employees, or from any claims or amounts arising from violation of any law, bylaw, ordinance, regulation or decree. The vendor agrees that this clause shall include claims involving infringement of patent or copyright.

E. Exemption from Taxes

The City of Excelsior Springs is exempt from state sales tax and federal excise tax. Tax exemption certificates indicating this tax-exempt status will be furnished on request, and therefore the City shall not be charged taxes for materials or labor.

F. Employment Discrimination by Contractors Prohibited/Wages/ Information

During the performance of a contract, the Contractor shall agree that it will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, or disabilities, except where religion, sex or national origin is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor; that it will post in conspicuous places, available to employees and applicants for employment, notices setting forth nondiscrimination practices, and that it will state, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, that it is an equal opportunity employer. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient to meet this requirement.

The Contractor will include the provisions of the foregoing paragraphs in every subcontract or purchase order so that the provisions will be binding upon each subcontractor or vendor used by the Contractor.

G. Invoicing and Payment

The Contractor shall submit invoices, in duplicate, for services outlined above in the scope of services and according to the schedule agreed upon during final negotiations, with proper attachments documenting work performed, fees applied, etc.

H. Cancellation

The City of Excelsior Springs reserves the right to cancel and terminate this contract in part or in whole without penalty upon 30 days written notice to the Contractor. Any contract cancellation notice shall not relieve the Contractor of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.

I. Contractual Disputes

The Contractor shall give written notice to the City of Excelsior Springs of its intent to file a claim for money or other relief at the time of the occurrence or the beginning of the work upon which the claim is to be based.

The written claim shall be submitted to the City no later than sixty (60) days after final payment. If the claim is not disposed of by agreement, the City of Excelsior Springs shall reduce their decision to writing and mail or otherwise forward a copy thereof to the Contractor within thirty (30) days of receipt of the claim.

City decision shall be final unless the Contractor appeals within thirty (30) days by submitting a written letter of appeal to the City Manager, or their designee. The City Manager shall render a decision within sixty (60) days of receipt of the appeal.

J. Severability

In the event that any provision shall be adjudged or decreed to be invalid, such ruling shall not invalidate the entire Agreement but shall pertain only to the provision in question and the remaining provisions shall continue to be valid, binding and in full force and effect.

K. Applicable Laws

This contract shall be governed in all respects by federal and state laws. All work performed shall be in compliance with all applicable City of Excelsior Springs codes.

L. Drug/Crime Free Work Place

The Respondent acknowledges and certifies that it understands that the following acts by the contractor, its employees, and/or agents performing services on City of Excelsior Springs property are prohibited:

1. The unlawful manufacture, distribution, dispensing, possession or use of alcohol or other drugs; and
2. Any impairment or incapacitation from the use of alcohol or other drugs (except the use of drugs for legitimate medical purposes)
3. Any crimes committed while on City property.

The Respondent further acknowledges and certifies that it understands that a violation of these prohibitions constitutes a breach of contract and may result in default action being taken by the City of Excelsior Springs in addition to any criminal penalties that may result from such conduct.

M. No Escalation of Fees

The pricing of services contained in the contract for the selected Contractor shall remain in effect for the duration of the contract. No escalation of fees will be allowed.

N. Permits

The successful Contractor shall be responsible for obtaining all permits, and for incurring all expenses associated with those permits, prior to proceeding with the scope of work and services described in this solicitation. Included in these permits will be the "Occupation License" required of all contractors doing business within the city limits of Excelsior Springs. This permit can be obtained from the office of Community Development, 201 E. Broadway Ave, Excelsior Springs, Missouri, 64024. Fees for the permits are waived for City Projects but permits are still required for the tracking of any projects.

O. Compliance with Missouri Law Regarding the Employment of Illegal Aliens

The successful Contractor shall be responsible for understanding and complying with all Missouri laws pertaining to the employment of illegal aliens. This will include certification to the city of such

P. Prevailing Wage Requirements

1. Not less than the prevailing hourly rate of wages, as set out in the wage order attached to and made part of the specification for the work under the contract, must be paid to all workers performing work under the contract.
2. The contractor will forfeit a penalty to the contracting public body of \$100 per day (or portion of a day) for each worker that is paid less than the prevailing rate for any work done under the contract by the contractor or by any subcontractor.
3. The contractor and all subcontractors to the contract must require all on-site employees to complete the ten-hour construction safety training program required under section 292.675, RSMo, (enclosed in the laws section), if they have not previously completed the program and have documentation of having done so.
4. The contractor will forfeit a penalty to the contracting public body of \$2,500 plus additional \$100 for each employee employed by the contractor or subcontractor, for each calendar day, or portion thereof, such employee is employed without the required training.
5. Every transient employer, as defined in section 285.230, RSMo, enclosed in the laws section, must post in a prominent and easily accessible place at the work site a clearly legible copy of the following: (1) The notice of registration for employer withholding issued to such transient employer by the director of revenue; (2) Proof of coverage for workers' compensation insurance of self-insurance signed by the transient employer and verified by the department of revenue through the records of the division of workers' compensation; and (3) The notice of registration for unemployment insurance issued to such transient employer by the division of employment security. Any transient employer failing to comply with these requirements shall, under section 285.234, RSMo, enclosed in the laws section, be liable for a penalty of \$500 per day until the notices required by this section are posted as required by that statute.

PROPOSAL FORM A

PROPOSAL VALIDITY AND COMMITMENT TO SIGN AGREEMENTS

I (authorized agent) Rolly JOHNSON III having authority to act on behalf of (Company name) JOHNSON GRANITE SUPPLY, INC do hereby acknowledge that (Company name) JOHNSON GRANITE SUPPLY, INC will be bound by all terms, costs, and conditions of this proposal for a period 90 days from the date of submission; and commit to sign the Agreements.

FIRM NAME: JOHNSON GRANITE SUPPLY, INC

ADDRESS: 400 N.W PLATE VALLEY DRIVE
Street

ADDRESS: RIVERSIDE MO 64150
City State Zip

PHONE: 816-651-6171 CELL OR 816-421-4500

DATE: 9/10/2005 Rolly Johnson III President
(Month-Day-Year) Signature of Officer/Title

DATE: _____
(Month-Day-Year) Signature of Officer/Title

Indicate Minority Ownership Status of Bidder (for statistical purposes only):

Check One:

- MBE (Minority Owned Enterprise)
- WBE (Women Owned Enterprise)
- Small Business

✓
PROPOSAL FORM B

EXPERIENCE / REFERENCES

Please provide a minimum of five references where your columbarium has been procured and is in place within the past 36 months. Please include **ONLY** the following information:

- Name
- Contact
- Title
- Mailing Address
- Telephone Number
- Project Name, Amount and Date completed

*Please list any Municipalities that you have done work for in the past 48 months.

PROPOSAL FORM C

Proposal of JOHNSON GRANITE SUPPLY, INC, organized and existing
(Company Name)

under the law of the State of MO, doing business as
(*) JOHNSON GRANITE SUPPLY, INC.

To the City of Excelsior Springs, Missouri: In compliance with your Request for Proposal, Bidder hereby proposed and agrees to furnish all labor, tools, materials and supplies to successfully complete all requirements defined in 72-Niche Columbarium with Ossuary in the Crown Hill Cemetery

This work is to be performed in strict accordance with the Plans and Specifications, including addendum number(s) A, B, C, D, issued thereto, receipt of which is hereby acknowledged for the following unit prices.

By submission of this Bid, each Bidder certifies, and in the case of a joint bid, each party thereto certifies as to his own organization, that this Bid has been arrived at independently, without consultation, communication or agreement as to any matter relating to this Bid with any other Bidder or with any competitor.

The Bidder hereby agrees to commence work under this contract on or before the date specified in the *Notice to Proceed* and to fully complete the project in accordance with the completion dates specified in the Special Provisions.

Bidder further acknowledges that bidder is the official holder of the "Standard Contract Documents and Technical Specifications, City of Excelsior Springs, Missouri."

(*) Insert "a corporation, a partnership, or an individual" as applicable.

9/9/2025
RBI

BID FORM D

Base Bid: 72-Niche Columbarium with Ossuary

Bid Items	Price	Estimated Quantities	Total
1. Provide and install a 72-niche octagonal/round columbarium with ossuary.		1	\$ 47,930 ⁰⁰
2. Provide and install a kiosk with internment stand along with inscription capacity to match ossuary capacity and stone color matching the columbarium	\$ 11,991 ⁰⁰	2	\$ 23,982 ⁰⁰
3. Provide and install granite benches	\$ 2472 ⁰⁰	2	\$ 4,944 ⁰⁰
Total			\$ 76,856 ⁰⁰

Total Base Bid:

\$ 76,856⁰⁰

In blank above insert numbers for the sum of the bid.

(SEVENTY SIX THOUSAND EIGHT HUNDRED FIFTY SIX DOLLARS ⁰⁰/₁₀₀)

In blank above write out the sum of the bid.

JOHNSON GRANITE SUPPLY, INC
Company Name



Company ID Number: 40133

Client Company ID Number: 2365087

Approved by:

Employer JOHNSON GRANITE SUPPLY, INC.	
Name (Please Type or Print) SALLY JOHNSON	Title
Signature Electronically Signed	Date 01-22-2024
E-Verify Employer Agent Verify I-9, LLC	
Name (Please Type or Print) Sherry B Griggs	Title
Signature Electronically Signed	Date 01-22-2024
Department of Homeland Security – Verification Division	
Name (Please Type or Print) USCIS Verification Division	Title
Signature Electronically Signed	Date 01-22-2024



Company ID Number: 40133

Client Company ID Number: 2365087

Information Required for the E-Verify Program

Information relating to your Company:

Company Name	JOHNSON GRANITE SUPPLY, INC.
Company Facility Address	700 E 16TH AVENUE NORTH KANSAS CITY, MO 64116
Company Alternate Address	
County or Parish	CLAY
Employer Identification Number	430960470
North American Industry Classification Systems Code	327
Parent Company	
Number of Employees	10 to 19
Number of Sites Verified for	1 site(s)



Johnson

GRANITE SUPPLY

700 E. 16th Ave. • P.O. Box 12457
North Kansas City, Missouri 64116
223 W. Railroad St.
Elberton Georgia 30635
816.421.4500 • 1.800.821.3488
Fax 888.626.3488

Page 1

JGS Confidential Memorial Project References (Do Not Share)

Sharon Vallejo, President
Catholic Cemeteries of NE Kansas
P.O. Box 19203
Lenexa, Kansas 66285
913-485-6317
Columbarium's, Features, Veteran Memorials: \$6 figures, plus, plus, plus

Steve Thies, Cemetery Director
Queen of Holy Rosary Wea Cemetery
22727 Metcalf Ave.
Bucyrus, Kansas 66085
913-558-5715
Columbarium's, Features, Veteran Memorials: \$6 figures, plus, plus

Andrew Ford, Sexton of City of Liberty Cemeteries
Liberty Parks and Recreation Department
1600 S. Withers Rd.
Liberty, MO 64068
816-509-0445

2024: Completion of 72 niche Columbarium with Ossuary and kiosk with interment stand.

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223 W. Railroad St.
Elberton Georgia 30635
816.421.4500 • 1.800.821.3488
Fax 888.626.3488

Page 2

JGS Confidential Memorial Project References (Do Not Share)

Ron Opplinger, Director
Marion County Veterans Park
2601 E. Fort King St.
Ocala, FL 34470
352-304-5355

Veteran Memorials, granite initiatives & Donor Wall Plaques: \$6 figures, plus, plus

Earl Boston, President
West Point Monument Co.
212 W. Sheridan St.
West Point, NE 68788
402-372-5149

- Current NVVM Papillion, NE \$7 figures, plus
- WP Cemetery Columbarium: \$ > 6 figures
- American Veterans Park, West Point, NE \$6 figures, plus, plus, plus
- Fremont Veterans Park, Fremont, NE \$6 figures, plus, plus
- Norfolk Veterans Home, Norfolk, NE \$6 figures, plus, plus, plus
- Humphrey Veterans Park, Humphrey, NE \$6 figures

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North Kansas City, Missouri 64116

223 W. Railroad St.
Elberton Georgia 30635

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Fax 888.626.3488

Clay County & the Johnson Family

For over 5 generations, the Johnson Family has proudly served the residents and businesses of Clay, Jackson, Ray & Johnson counties. In 1968, Johnson Granite Supply, Inc was created at 200 W. Mill St Liberty, MO. by Rolly Jr. & JoAnn Johnson. Tripp spent his youth in Liberty and was a 1975 graduate of Liberty High School. He went on to earn his undergraduate degree from the University of Missouri and in 2006 earned his MBA from Washington University in St. Louis.

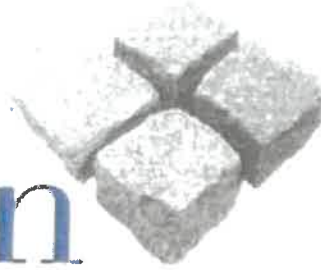
Tripp Johnson, CM stepped into his father Rolly's role in the late 1990's and has continued to grow and develop the business through the present day.

We have been honored to participate on a national level with private memorial sales and installations as well as numerous civic and veteran memorial projects. The City of Liberty, MO 72 niche columbarium and kiosk in 2024, Liberty African American Legacy Memorial in Fairview Cemetery in Liberty, MO was gratifying as a Certified Memorialist.

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400 NW Platte Valley Dr.
Riverside, Missouri 64150



Mailing Address • P.O. Box 12457
North Kansas City, Missouri 64116

Johnson
GRANITE SUPPLY

223 W. Railroad St.
Elberton Georgia 30635
816.421.4500 • 1.800.821.3488

JGS ALL GRANITE 72 NICHE COLUMBARIUM ADVANTAGE

For the past 35 plus years JGS has provided columbarium's of all shapes and sizes with the same goal in mind: the very best with the most maintenance free unit as possible for the cemetery and their families.

- All granite construction with single piece top and bottom caps. No concrete or other fillers to separate over time. No external bronze rosettes to weather and become hard to work with or strip out.
- Double granite door construction which means you have BOTH an inner granite door and an external granite door. It offers the next level of privacy and security.
- JGS external granite door is self-supported by a granite ledge, and a single door will cover (2) internal niche spaces. Gravity will never win when the door is fully supported. One cemetery person can easily take on and off the granite front.
- JGS provides (6) extra internal and external granite fronts as spares at no additional charge so if something happens, you are covered!
- Professional JGS installation, training and we are just a phone call away for lettering when it is needed.

Sincerely,

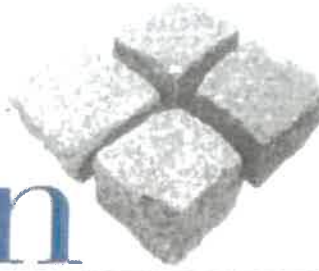
Tripp Johnson, CM

President & CEO

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Elberton Georgia 30635
816.421.4500 • 1.800.821.3488

Johnson

GRANITE SUPPLY

Estimated Ossuary Capacity

This estimate is based on the average of 200 - 230 SQ Inches of human remains +/- per cremation without the variable of the container size and/or shape.

- 72 niche unit with 16" deep niches is estimated at **275 +/- internments.**

Please understand this figure is ONLY an estimate and does not consider the following variables which would determine the actual amount.

- Weight of the person: 1 cubic inch of remains = 1 pound of body weight +/-.
- Sizes of the containers.
- Shapes of the containers & possibly other items like Flags or personal mementos.
- Placement of the containers within the columbarium and the natural voids around the shape.
- No ability to stack or re-stack to increase optimization.

Please understand, this is only an estimate.

Sincerely,

Tripp Johnson, CM

President & CEO

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CERTIFICATE OF COMPLETION

This certifies that

Rolly Johnson III

has successfully completed the course

OSHA 10 Hour Outreach Training Program - Construction



Jason Cole

Jason Cole, Trainer C 26-0113289 and G 26-0084457

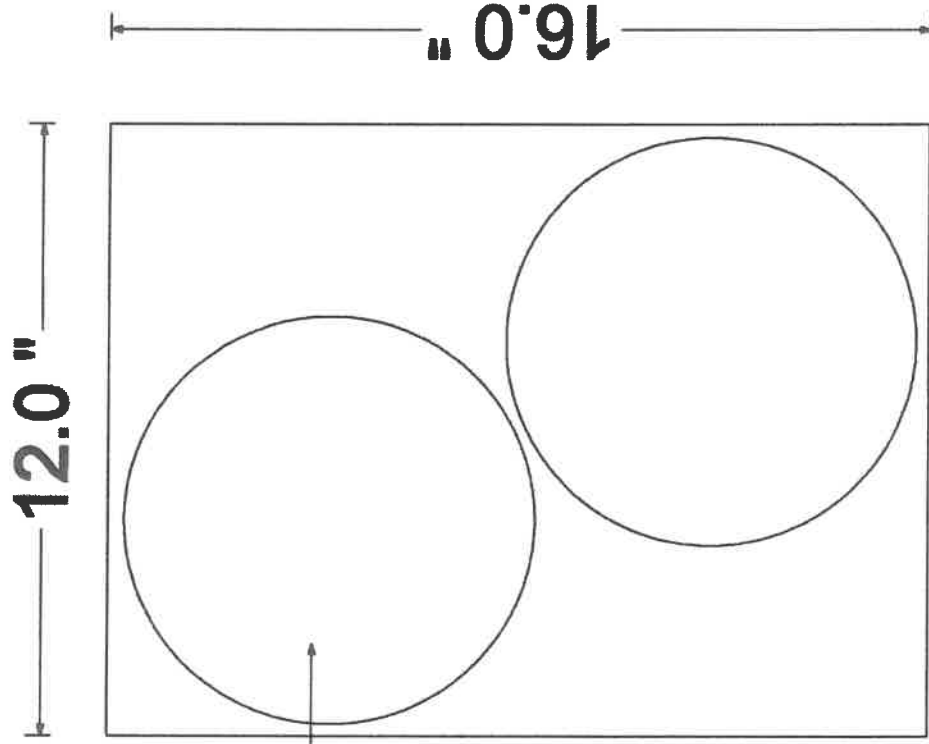


"As an OSHA Outreach Training Program trainer, I affirm that I have conducted this OSHA Outreach Training Program training class in accordance with OSHA Outreach Training Program requirements. I will document this class to my OSHA Authorizing Training Organization. Upon successful review of my documentation, I will provide each student their course completion card within 90 calendar days of the end of the class."

"As an IACET Accredited Provider, 360training.com, Inc. offers IACET CEUs for its learning events that comply with the ANSI/IACET Continuing Education and Training Standard."

THIS CERTIFICATE IS NON-TRANSFERABLE

6504 Bridge Point Parkway, Suite 100 | Austin, TX 78730 | 360training.com



**72 NICHE PRE-ASSEMBLED
GREY GRANITE with
JET BLACK FRONTS
with 16" DEEP
NICHE SPACES - INTERNAL
NICHE SIZES.**

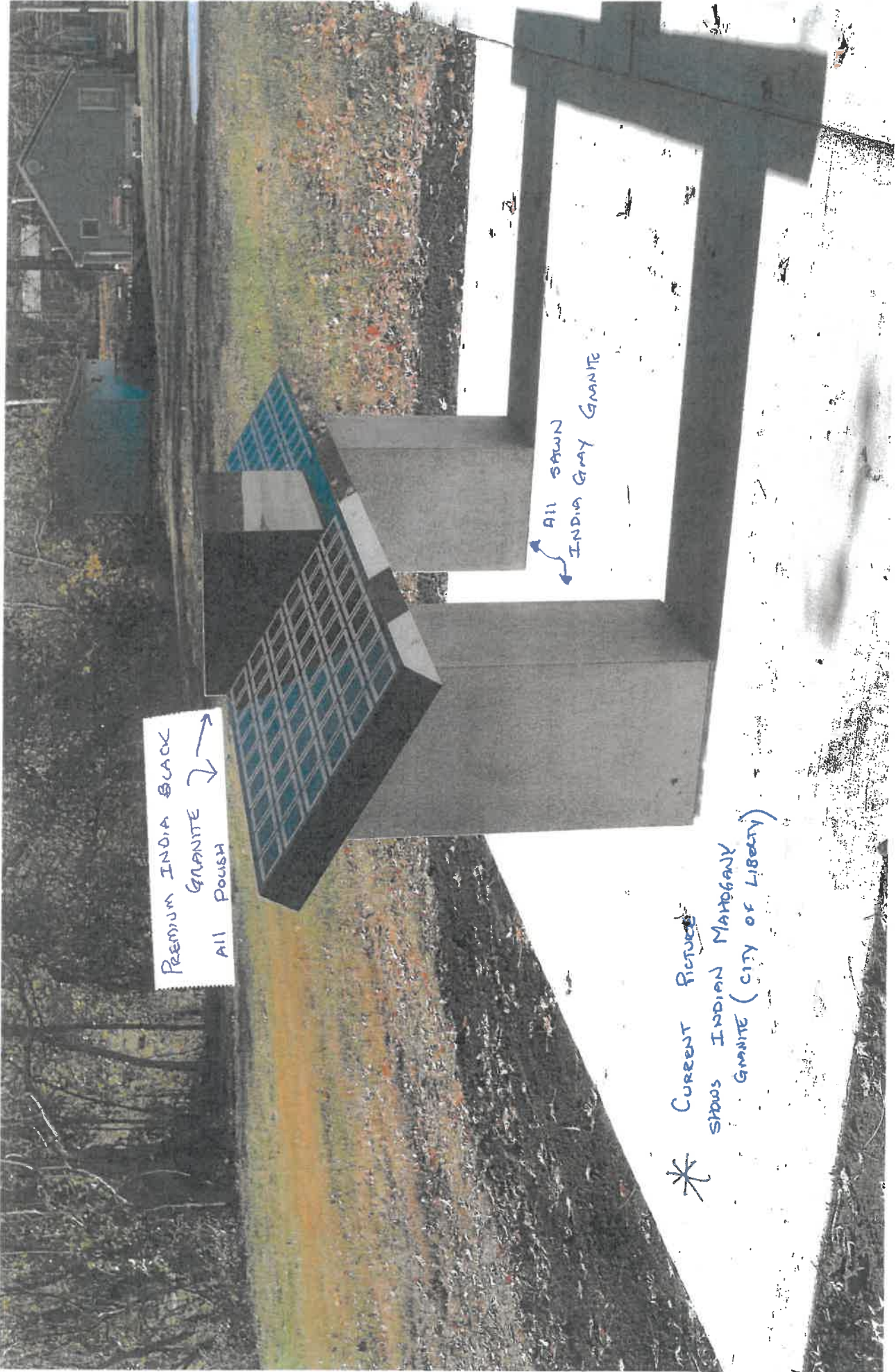
(All granite construction)
19,100 #



Premium India Black
Granite
All Pouch

All Sawm
India Gray Granite

* Current Before
Shows Indian Mahogany Granite
(City of Liberty)



PREMIUM INDIA BLACK
GRANITE →
ALL POLISH ←

ALL SAWN
INDIA GRAY GRANITE

* CURRENT PICTURE
SHOWS INDIAN MAHOGANY
GRANITE (CITY OF LIBERTY)

Office Address
400 NW Platte Valley Dr.
Riverside, Missouri 64150



Mailing Address • P.O. Box 12457
North Kansas City, Missouri 64116

223 W. Railroad St.
Elberton Georgia 30635
816.421.4500 • 1.800.821.3488

Johnson

GRANITE SUPPLY

JGS ALL GRANITE 72 NICHE COLUMBARIUM ADVANTAGE

For the past 35 plus years JGS has provided columbarium's of all shapes and sizes with the same goal in mind: the very best with the most maintenance free unit as possible for the cemetery and their families.

- All granite construction with single piece top and bottom caps. No concrete or other fillers to separate over time. No external bronze rosettes to weather and become hard to work with or strip out.
- Double granite door construction which means you have BOTH an inner granite door and an external granite door. It offers the next level of privacy and security.
- Extra large niches: 12" wide x 12" tall x 16" deep. This benefit is very positive to the customer who might have purchased a large cremation urn, and some families will add some personal items (memorabilia) to their family niche. The local Funeral Directors like the larger size since they offer different urn sizes and saying NO to a family is very hard since they just had a loss.
- JGS external granite door is self-supported by a granite ledge, and a single door will cover (2) internal niche spaces. Gravity will never win when the door is fully supported. One cemetery person can easily take on and off the granite front.
- JGS provides (6) extra internal and external granite fronts as spares at no additional charge so if something happens, you are covered!
- Professional JGS installation, training and we are just a phone call away for lettering when it is needed.

Sincerely,

Tripp Johnson, CM

President & CEO

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CITY OF EXCELSIOR SPRINGS, MISSOURI



Invitation to Bid

The City of Excelsior Springs will accept separate sealed bids from qualified persons or firms interested in providing the following:

**72 Niche Columbarium with Ossuary
Crown Hill Cemetery**

FOR QUESTIONS CONTACT

Andrew Starkebaum (816) 826-8198 or astarkebaum@excelsiorsprings.gov

BIDS MUST BE RECEIVED BY:

September 18, 2025 2:00 p.m.

**PLEASE MARK YOUR SUBMITTAL “Columbarium Crown Hill Cemetery” AND
EMAIL or MAIL or DROP OFF AT:**

astarkebaum@excelsiorsprings.gov

City of Excelsior Springs
Attn: Andrew Starkebaum
Project Manager
Hall of Waters
201 E Broadway Ave
Excelsior Springs, MO 64024

**City of Excelsior Springs
Invitation to Bid**

The City of Excelsior Springs will accept separate sealed bids from qualified persons or firms interested in the following work:

**Provide and install a 72-niche octagonal/round columbarium with ossuary
Two granite kiosks with interment stands
Two granite benches**

Bids will be received until 2:00 p.m. local time, on September 18, 2025 at the Hall of Waters located at 201 E Broadway Ave, Excelsior Springs, Mo. 64024 when bids will be opened with a bid tab posted that day to the Excelsior Springs web site. Bid documents are available at the city of Excelsior Springs web page <http://cityofesmo.com/> or by contacting Andrew Starkebaum, Project Manager, at 816-826-8198 or e-mail astarkebaum@excelsiorsprings.gov

All documents within a request for bid become open record as soon as the bid is opened.

The City reserves the right to reject any and all bids, to waive technical defects in the bid, and to select the bid deemed most advantageous to the City. No offeror may withdraw their bid for a period of sixty days after the date of opening.

**72-Niche Columbarium with Ossuary at Crown Hill Cemetery
SCOPE OF SERVICES AND GENERAL TERMS**

1. GENERAL INFORMATION AND BID SUBMISSION REQUIREMENTS

The City of Excelsior Springs, Missouri seeks to enter into a contract for a supplier to provide and install a 72-niche octagonal columbarium with ossuary, two granite kiosks with internment stands and two granite benches.

2. EXEMPTION FROM TAXES

The City of Excelsior Springs is exempt from state sales tax and federal excise tax. Tax exemption certificates indicating this tax-exempt status will be furnished on request, and therefore the City shall not be charged taxes for materials or labor.

3. TECHNICAL QUESTIONS

Any further information needed regarding the project should be directed to Andrew Starkebaum, Project Manager at (816) 826-8198 or by e-mail at astarkebaum@excelsiorsprings.gov

A bidder may correct, modify, or withdraw a bid by written notice received by the City prior to the time and date set for the bid opening. Bid modifications must be submitted in a sealed envelope clearly labeled "Modification Number ___". Each modification must be numbered in sequence, and must reference the original ITB Number and Title and include the bidders name on the envelope.

After bid opening, a bidder may not change any provision of the bid in any manner. Minor informalities will be waived or the bidder will be allowed to correct a mistake. If a mistake in the intended bid is clearly evident on the face of the bid document, the mistake will be corrected to reflect the intended correct bid, and the bidder will be notified in writing; the bidder may not withdraw the bid.

4. BID PRICING TO REMAIN FIRM

All bid prices are to remain firm for a period of 90 days following award of bid.

5. OTHER

All bids are to be received in a sealed envelope clearly marked with the bid number, title, and the name of company submitting the bid.

All bids must be signed by an individual authorized to sign such by the submitting bid form.

The Contractor shall within ten (10) days after the receipt of the notice of award furnished to the City with a Payment Bond in penal sum equal to the amount of the contract price, conditioned upon the prompt payment by the Contractor to all persons supplying labor and materials in the prosecution of the work provided by the contract documents. Such bond shall be executed by the Contractor and a corporate bonding company licensed to transact such business in the state in which the work is to be performed. The expense of this bond shall be borne by the Contractor. If any

time a surety on any such bond is declared as bankrupt or loses its right to do business in the state in which the work is to be performed, the Contractor shall within ten (10) days after notice from the City to do so, substitute an acceptable bond in such form and sum and signed by such other surety or sureties as may be satisfactory to the City. The premiums on such bond shall be paid by the Contractor. No further payments shall be deemed due nor shall be made until the new surety or sureties shall have furnished an acceptable bond to the City.

6. AWARD

The city will award each item individually to qualified bidder and the award will be based on unit price listed.

7. WARRANTY

All work provided by the supplier shall be covered by a minimum 12-month warranty. All warranty or guarantee shall be attached with completion of work.

8. MATERIAL CONDITION AND INSPECTION

The City of Excelsior Springs reserves the right to inspect all work provided under this award and reserves the right to reject any work at their sole discretion.

APPENDIX A
Scope of Work and Special Provisions
72-Niche Columbarium with Ossuary at Crown Hill Cemetery

The 72-Niche Columbarium with Ossuary at Crown Hill Cemetery Project will include the provision, delivery, and installation of:

72-Niche Columbarium

PART 1 – GENERAL

1.01 SCOPE OF WORK AND MINIMUM SPECIFICATIONS

- Columbarium will be a 72-Niche octagonal/round. Niches must be large enough to fit two sets of cremains in urns (double depth). Number of columbarium sides may vary with 72-Niche as the minimum complete size.
- Columbarium will contain an Ossuary in the center cavity. This cavity will be sealed with access provided through one of the exterior niches. Estimated capacity to be provided with bid.
- Niche fronts may be hung with bronze rosettes to match existing unit or may be secured with hidden latching mechanism. Interior units are to be reinforced concrete with durable polystyrene liner and closure. Other comparable options may be considered.

1.02 BIDDER SERVICES

- Bidder shall include a minimum of one set of shop drawings for purchased unit.
- Bidder will fabricate and ship the 72-niche columbarium, 2 kiosks with interment stands, and 2 benches to the installation site.
- Bidder will install the 72-niche columbarium, 2 kiosks with interment stands, and 2 benches on foundation provided by the City of Excelsior Springs based on manufacturer specifications.
- Bidder should be aware that the working location is within an active cemetery and burials and other functions may interfere with scheduled work. Bidder acknowledges that work stoppages due to this will not be compensated by the City. Burials are scheduled with 24-hour notice and the Cemetery Sexton will coordinate with contractor to avoid conflicts as best as possible.
- Bidder will conduct an audit of the project upon completion to confirm that the installation was completed as specified.

1.03 EQUIPMENT DELIVERY REQUIREMENTS

- Bidder is responsible for delivery of equipment and material to the project site. Advance notice of 48 hours required prior to delivery of equipment to project site or other agreed upon City facility.
- City of Excelsior Springs will provide access to the project site and will ensure obstructions have been removed. Bidder is not responsible for damages to roadways or grades required for reasonable construction access, but will make every reasonable effort to avoid unusual damage.

1.04 CITY SERVICES

- City of Excelsior Springs will pour the foundation according to the manufacturer provided specifications.

PLEASE NOTE: The following affidavit needs to be completed and returned with RFP.

AFFIDAVIT

(as required by Section 285.530, Revised Statutes of Missouri)

As used in this Affidavit, the following terms shall have the following meanings:

EMPLOYEE: Any person performing work or service of any kind or character for hire within the State of Missouri.

FEDERAL WORK AUTHORIZATION PROGRAM: Any of the electronic verification of work authorization programs operated by the United States Department of Homeland Security or an equivalent federal work authorization program operated by the United States Department of Homeland Security to verify information of newly hired employees, under the Immigration Reform and Control Act of 1986 (IRCA), P.L. 99-603.

KNOWINGLY: A person acts knowingly or with knowledge,
(a) with respect to the person’s conduct or to attendant circumstances when the person is aware of the nature of the person’s conduct or that those circumstances exist; or
(b) with respect to a result of the person’s conduct when the person is aware that the person’s conduct is practically certain to cause that result.

UNAUTHORIZED ALIEN: An alien who does not have the legal right or authorization under federal law to work in the United States, as defined in 8 U.S.C. 1324a(h)(3).

BEFORE ME, the undersigned authority, personally appeared Fay Struthers, who, being duly sworn, states on his oath or affirmation as follows:

Name/Contractor:

Fay Struthers

Company:

Eickhof Columbaria Inc.

Address:

1200 Bruce Street, Crookston, MN 56716

1 I am of sound mind and capable of making this Affidavit, and am personally acquainted with the facts stated herein.

- 2 Contractor is enrolled in and participates in a federal work authorization program with respect to the employees working in connection with the following services contracted between Contractor and the City of Excelsior Springs:
- 3 Contractor does not knowingly employ any person who is an unauthorized alien in connection with the contracted services set forth above.
- 4 Attached hereto is documentation affirming Contractor's enrollment and participation in a federal work authorization program with respect to the employees working in connection with the contracted services.

Eickhof Columbaria
Company Name

Fay Sprunters
Signature

Name: Fay Sprunters

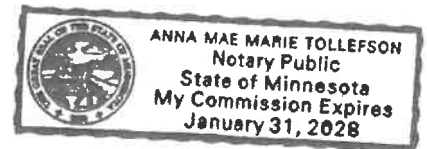
Title: Project Coordinator

STATE OF Minnesota

COUNTY OF Polk

Subscribed and sworn to before me this 18 day of September, ~~2024~~ ²⁰²⁵.

Notary Public: Anna Marie Tollefson



My Commission Expires: January 31, 2028

PLEASE NOTE: Acceptable enrollment and participation documentation consists of the following 2 pages of the E-Verify Memorandum of Understanding:

- 1 A valid, completed copy of the first page identifying the Contractor; and
- 2 A valid copy of the signature page completed and signed by the Contractor, the Social Security Administration, and the Department of Homeland Security -Verification Division.

CITY OF EXCELSIOR SPRINGS, MISSOURI

APPENDIX B

Standard Terms and Conditions

All bid/quote/RFQ respondents are expected to comply with City of Excelsior Springs Standard Contract Terms and Conditions. Submission of a response to this proposal constitutes acceptance of these standard terms and conditions.

A. Procedures

The extent and character of the services to be performed by the Contractor shall be subject to the general control and approval of the City Manager or their authorized representative (s). The Contractor shall not comply with requests and/or orders issued by any other person. The City Manager will designate their authorized representatives in writing. Both the City of Excelsior Springs and the Contractor must approve any changes to the contract in writing.

B. Contract Award

Award of this contract is anticipated no later than 60 days after bid deadline.

C. Insurance

The Contractor shall procure, maintain, and provide proof of, insurance coverages for injuries to persons and/or property damage as may arise from or in conjunction with, the work performed on behalf of the City of Excelsior Springs by the Contractor, its agents, representatives, employees or subcontractors. Proof of coverage as contained herein shall be submitted prior to the commencement of work and such coverage shall be maintained by the Contractor for the duration of the contract period. Claims-made policies must remain in force, or coverage must be purchased for three (3) years after contract completion.

1. Comprehensive General Liability:
 - Minimum Limits - ~~\$2,000,000 per occurrence~~ and \$2,000,000 aggregate
\$1,000,000 per occurrence / 4,000,000 umbrella
2. Comprehensive Automobile Liability:
 - Minimum ~~\$2,000,000 combine single limit~~ for bodily injury and property damage per occurrence ~~\$1,000,000 combine for single limit~~
3. Workers' Compensation:
 - Missouri Statutory Requirement. Must show proof of workers' compensation coverage for any person performing work for the City.
4. Employers' Liability: \$1,000,000 each employee, \$1,000,000 each accident and \$1,000,000 policy limit.

D. Hold Harmless Clause

The Contractor shall, during the term of the contract including any warranty period, indemnify, defend, and hold harmless the City of Excelsior Springs, its officials, employees, agents, residents and representatives thereof from all suits, actions, or claims of any kind, including attorney's fees, brought on account of any personal injuries, damages, or violations of rights, sustained by any person or property as a consequence of any neglect in safeguarding contract work or on account of any act or omission by the Contractor or his employees, or from any claims or amounts arising from violation of any law, bylaw, ordinance, regulation or decree. The vendor agrees that this clause shall include claims involving infringement of patent or copyright.

E. Exemption from Taxes

The City of Excelsior Springs is exempt from state sales tax and federal excise tax. Tax exemption certificates indicating this tax-exempt status will be furnished on request, and therefore the City shall not be charged taxes for materials or labor.

F. Employment Discrimination by Contractors Prohibited/Wages/ Information

During the performance of a contract, the Contractor shall agree that it will not discriminate against any employee or applicant for employment because of race, religion, color, sex, national origin, or disabilities, except where religion, sex or national origin is a bona fide occupational qualification reasonably necessary to the normal operation of the Contractor; that it will post in conspicuous places, available to employees and applicants for employment, notices setting forth nondiscrimination practices, and that it will state, in all solicitations or advertisements for employees placed by or on behalf of the Contractor, that it is an equal opportunity employer. Notices, advertisements and solicitations placed in accordance with federal law, rule or regulation shall be deemed sufficient to meet this requirement.

The Contractor will include the provisions of the foregoing paragraphs in every subcontract or purchase order so that the provisions will be binding upon each subcontractor or vendor used by the Contractor.

G. Invoicing and Payment

The Contractor shall submit invoices, in duplicate, for services outlined above in the scope of services and according to the schedule agreed upon during final negotiations, with proper attachments documenting work performed, fees applied, etc.

H. Cancellation

The City of Excelsior Springs reserves the right to cancel and terminate this contract in part or in whole without penalty upon 30 days written notice to the Contractor. Any contract cancellation notice shall not relieve the Contractor of the obligation to deliver and/or perform on all outstanding orders issued prior to the effective date of cancellation.

I. Contractual Disputes

The Contractor shall give written notice to the City of Excelsior Springs of its intent to file a claim for money or other relief at the time of the occurrence or the beginning of the work upon which the claim is to be based.

The written claim shall be submitted to the City no later than sixty (60) days after final payment. If the claim is not disposed of by agreement, the City of Excelsior Springs shall reduce their decision to writing and mail or otherwise forward a copy thereof to the Contractor within thirty (30) days of receipt of the claim.

City decision shall be final unless the Contractor appeals within thirty (30) days by submitting a written letter of appeal to the City Manager, or their designee. The City Manager shall render a decision within sixty (60) days of receipt of the appeal.

J. Severability

In the event that any provision shall be adjudged or decreed to be invalid, such ruling shall not invalidate the entire Agreement but shall pertain only to the provision in question and the remaining provisions shall continue to be valid, binding and in full force and effect.

K. Applicable Laws

This contract shall be governed in all respects by federal and state laws. All work performed shall be in compliance with all applicable City of Excelsior Springs codes.

L. Drug/Crime Free Work Place

The Respondent acknowledges and certifies that it understands that the following acts by the contractor, its employees, and/or agents performing services on City of Excelsior Springs property are prohibited:

1. The unlawful manufacture, distribution, dispensing, possession or use of alcohol or other drugs; and
2. Any impairment or incapacitation from the use of alcohol or other drugs (except the use of drugs for legitimate medical purposes)
3. Any crimes committed while on City property.

The Respondent further acknowledges and certifies that it understands that a violation of these prohibitions constitutes a breach of contract and may result in default action being taken by the City of Excelsior Springs in addition to any criminal penalties that may result from such conduct.

M. No Escalation of Fees

The pricing of services contained in the contract for the selected Contractor shall remain in effect for the duration of the contract. No escalation of fees will be allowed.

N. Permits

~~The successful Contractor shall be responsible for obtaining all permits, and for incurring all expenses associated with those permits, prior to proceeding with the scope of work and services described in this solicitation. Included in these permits will be the "Occupation License" required of all contractors doing business within the city limits of Excelsior Springs. This permit can be obtained from the office of Community Development, 201 E. Broadway Ave, Excelsior Springs, Missouri, 64024. Fees for the permits are waived for City Projects but permits are still required for the tracking of any projects.~~

O. Compliance with Missouri Law Regarding the Employment of Illegal Aliens

The successful Contractor shall be responsible for understanding and complying with all Missouri laws pertaining to the employment of illegal aliens. This will include certification to the city of such

P. Prevailing Wage Requirements

1. **Not less** than the prevailing hourly rate of wages, as set out in the wage order attached to and made part of the specification for the work under the contract, **must** be paid to all workers performing work under the contract.
2. The contractor will forfeit a penalty to the contracting public body of \$100 per day (or portion of a day) for each worker that is paid less than the prevailing rate for any work done under the contract by the contractor or by any subcontractor.
3. The contractor and all subcontractors to the contract must require all on-site employees to complete the ten-hour construction safety training program required under section [292.675](#), RSMo, (enclosed in the laws section), if they have not previously completed the program and have documentation of having done so.
4. The contractor will forfeit a penalty to the contracting public body of \$2,500 plus additional \$100 for each employee employed by the contractor or subcontractor, for each calendar day, or portion thereof, such employee is employed without the required training.
5. Every transient employer, as defined in section [285.230](#), RSMo, enclosed in the laws section, must post in a prominent and easily accessible place at the work site a clearly legible copy of the following: (1) The notice of registration for employer withholding issued to such transient employer by the director of revenue; (2) Proof of coverage for workers' compensation insurance of self-insurance signed by the transient employer and verified by the department of revenue through the records of the division of workers' compensation; and (3) The notice of registration for unemployment insurance issued to such transient employer by the division of employment security. Any transient employer failing to comply with these requirements shall, under section [285.234](#), RSMo, enclosed in the laws section, be liable for a penalty of \$500 per day until the notices required by this section are posted as required by that statute.

PROPOSAL FORM A

PROPOSAL VALIDITY AND COMMITMENT TO SIGN AGREEMENTS

I (authorized agent) Fay Struthers having authority to act on behalf of (Company name) Eickhof Columbaria Inc. do hereby acknowledge that (Company name) Eickhof Columbaria Inc. will be bound by all terms, costs, and conditions of this proposal for a period 90 days from the date of submission; and commit to sign the Agreements.

FIRM NAME: Eickhof Columbaria Inc.

ADDRESS: 1200 Bruce Street
Street

ADDRESS: Crookston MN 56716
City State Zip

PHONE: 218-281-5501

DATE: 09/18/2025
(Month-Day-Year)

Fay Struthers PROJECT COORDINATOR
Signature of Officer/Title

DATE: 09/18/2025
(Month-Day-Year)

[Signature] C.O.O.
Signature of Officer/Title

Indicate Minority Ownership Status of Bidder (for statistical purposes only):
Check One:

- MBE (Minority Owned Enterprise)
- WBE (Women Owned Enterprise)
- Small Business

PROPOSAL FORM B

EXPERIENCE / REFERENCES

Please provide a minimum of five references where your columbarium has been procured and is in place within the past 36 months. Please include ONLY the following information:

- Name
- Contact
- Title
- Mailing Address
- Telephone Number
- Project Name, Amount and Date completed

*Please list any Municipalities that you have done work for in the past 48 months.

Roselawn Cemetery, 803 West Larpentuer Ave. in Roseville, MN
Amanda Thoreson, Executive Director 651-489-1720
Contract Amount \$93,365 - Installed on 9/2/2025

St. Louis Cemetery No. 1, 425 Basin Street in New Orleans, LA 70112
Sherri Peppo, Executive Director 504-452-1785
Contract Amount \$129,475 - Installed on 8/11/2025

Melbourne Cemetery, 620 Hibiscus Road in Melbourne, FL 32901
Todd Cook, CPSI, Parks Maintenance Supervisor 321-288-9633
Contract Amount \$66,600 - Installed on 7/14/2025

City of Grand Rapids/Itasca Calvary Cemetery, 1700 US-169 in Grand Rapids, MN 55744
Matt Megwerth, Public works Director/City Engineer 218-326-7625
Contract Amount \$49,900 - Installed on 6/6/2025

Riverside Memorial Park Cemetery, 1726W Melgaard Road in Aberdeen, SCX 57401
Ryan Smith, Cemetery Manager 605-380-3680
Contract Amount \$80,710 - Installed on 3/14/2023

PROPOSAL FORM C

Proposal of Eickhof Columbaria Inc., organized and existing
(Company Name)

under the law of the State of Minnesota, doing business as

(* Corporation).

To the City of Excelsior Springs, Missouri: In compliance with your Request for Proposal, Bidder hereby proposed and agrees to furnish all labor, tools, materials and supplies to successfully complete all requirements defined in 72-Niche Columbarium with Ossuary in the Crown Hill Cemetery

This work is to be performed in strict accordance with the Plans and Specifications, including addendum number(s) N/A, issued thereto, receipt of which is hereby acknowledged for the following unit prices.

By submission of this Bid, each Bidder certifies, and in the case of a joint bid, each party thereto certifies as to his own organization, that this Bid has been arrived at independently, without consultation, communication or agreement as to any matter relating to this Bid with any other Bidder or with any competitor.

The Bidder hereby agrees to commence work under this contract on or before the date specified in the *Notice to Proceed* and to fully complete the project in accordance with the completion dates specified in the Special Provisions.

Bidder further acknowledges that bidder is the official holder of the “Standard Contract Documents and Technical Specifications, City of Excelsior Springs, Missouri.”

(*) Insert “a corporation, a partnership, or an individual” as applicable.

BID FORM D

Base Bid: 72-Niche Columbarium with Ossuary

Bid Items	Price	Estimated Quantities	Total
1. Provide and install a 72-niche octagonal/round columbarium with ossuary.	\$61,290	1	\$ 61,290
2. Provide and install Urn Table and Lectern stand (names for cremains in center ossuary engraved on memorial band)	* \$3,254.50	2	\$ 6,509
3. Provide and install granite benches	* \$2098.50	2	\$ 4,197
Total			\$ 71,996.00

Total Base Bid:

*If Urn Table, Lectern Stand & benches are ordered without the Ossuarium, additional delivery charges will be added to the above costs.

\$ 71,996.00

In blank above insert numbers for the sum of the bid.

(Seventy One Thousand Nine Hundred Ninety Six)

In blank above write out the sum of the bid.

Eickhof Columbaria Inc.

Company Name



HR/City Clerk**Capital Improvements/Transportation Trust Authority 10/13/2025**

TO: Capital Improvements/Transportation Trust Authority
FROM: Shannon Stroud, City Clerk/HR Manager
DATE:
RE: Approval of Request to Replenish Building Maintenance Fund

It has been the Authority's practice to approve an allowance for Building Maintenance to cover minor improvements throughout the year. I would like to request an allowance of \$35,000 to cover various building maintenance costs city wide. We currently need to replace the front doors on the West side into the Hall of Waters and pay the insurance deductible from a sewage claim that caused the need for cleanup services and roof and wall repairs to the ground level of the Hall of Waters building.

None



**Excelsior Springs Parks, Recreation, & Community Center
Capital Improvements/Transportation Trust Authority 10/13/2025**

TO: Capital Improvements/Transportation Trust Authority
FROM: Nate Williams, Director of Parks, Recreation, & Community Center
DATE:
RE: Approval of Request for LWCF Grant Match

Request of \$350,000 for LWCF Grant Match - Boundless BackYard

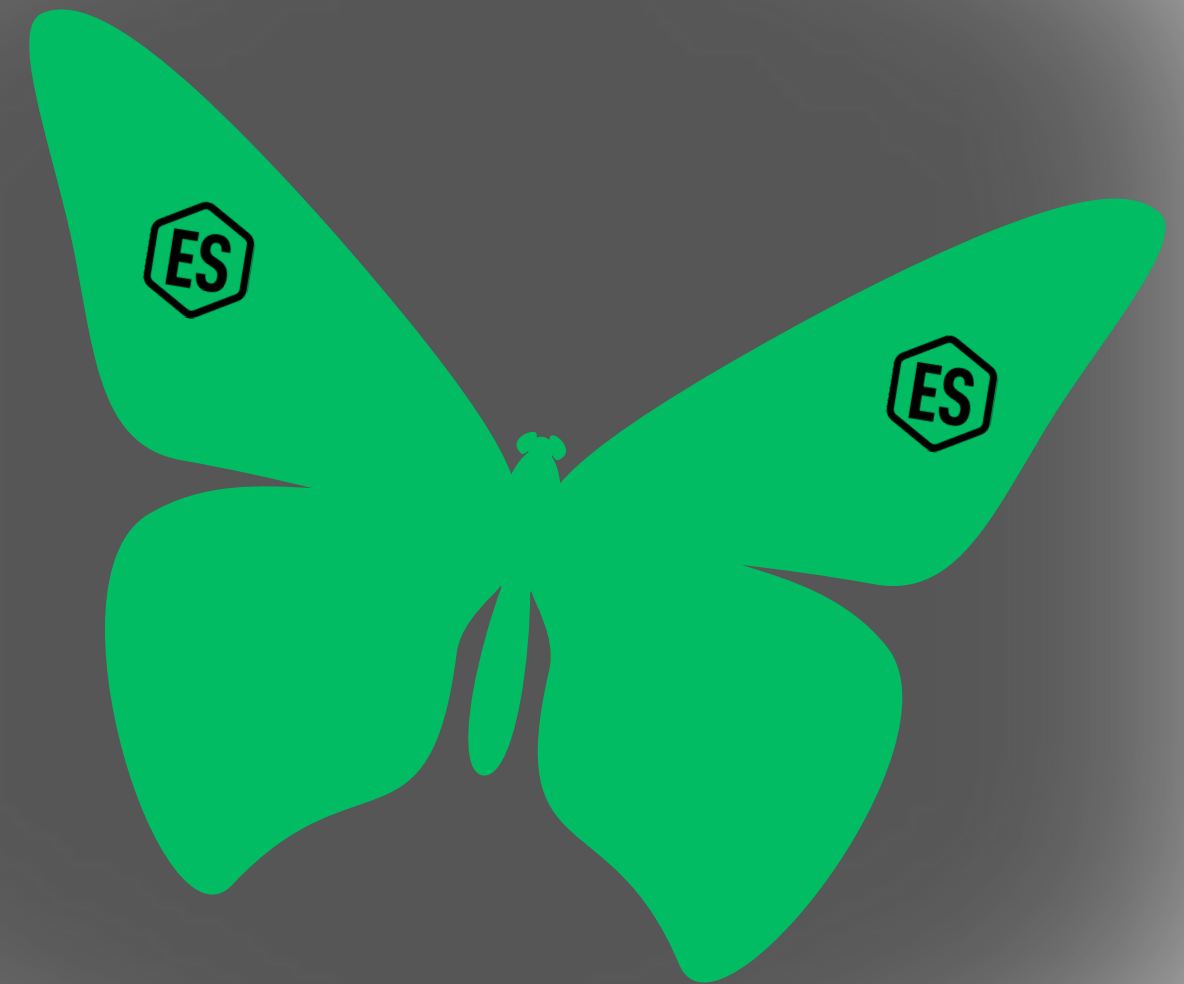
1. Boundless BackYard Presentation to CAP

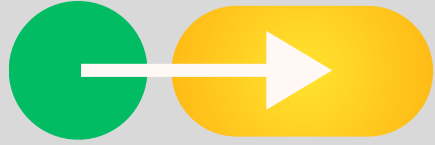
BOUNDLESS BACKYARD

THE PARK THAT MAKES THE
IMPOSSIBLE, POSSIBLE

FUNDING THE PARK

Presented for:
ES Capital Improvements Authority





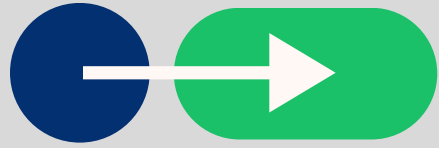
Introduction

What are we building?

An all abilities playground, also known as an inclusive playground, is a play space designed so that children and people of all physical and cognitive abilities can play, interact, and grow together.

These playgrounds go beyond basic accessibility requirements to incorporate features like sensory play elements, various levels of challenge, and integrated equipment that allows children with and without disabilities to participate in the same activities, fostering social interaction, empathy, and understanding among all users.





What will the playground area include?



Challenge Course &
Zip Line



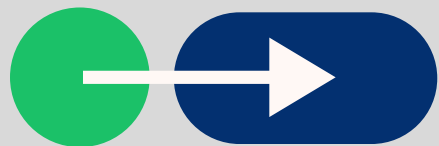
Adaptive Swings & Seating



Sensory Play Areas



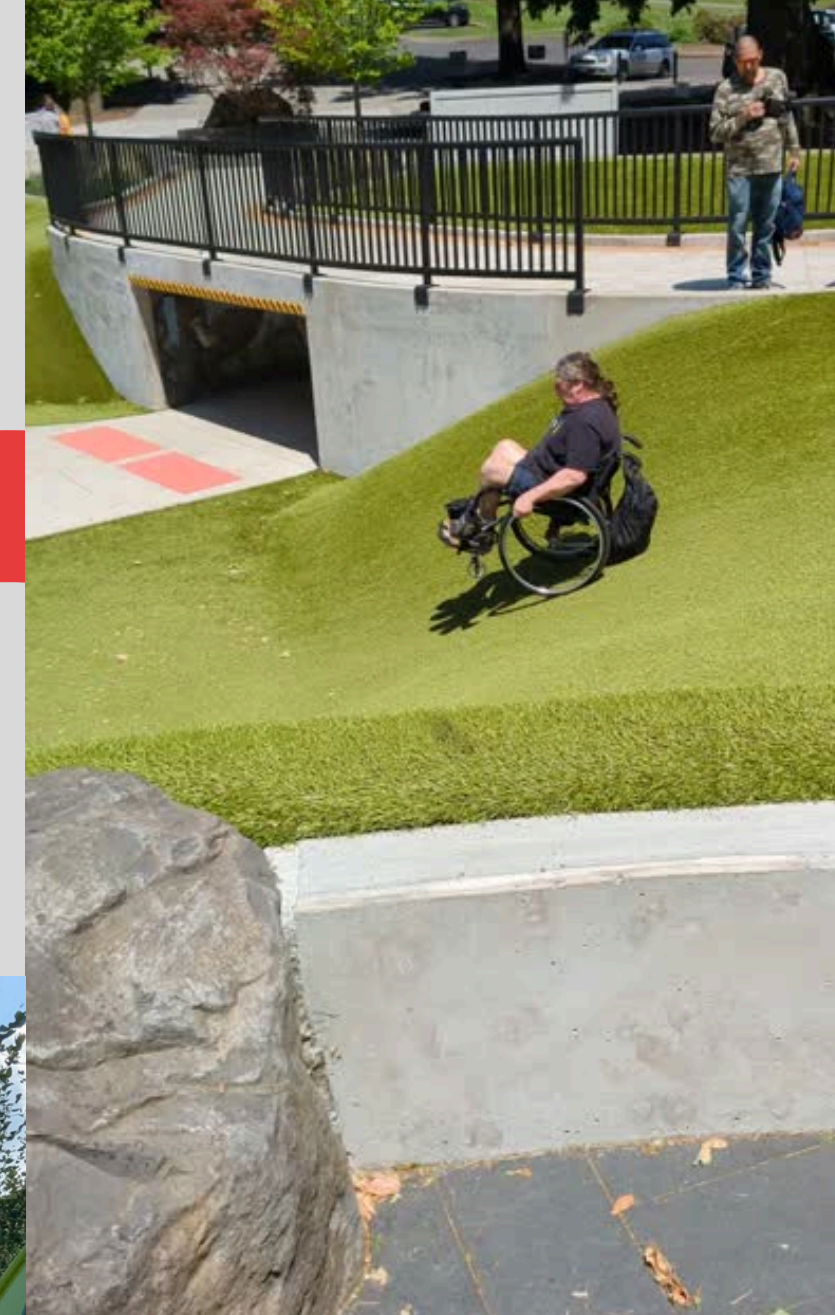
Climbing Structures & Slides



What can it look like?

Site Visits:

- Harper's Playground (Portland/Vancouver)
- Minnesota - LSI Tour
- KC Metro Parks





Accessible Climbing



Wheelchair Accessible



Inclusive



Gathering Place



Zip Line



Communication Boards



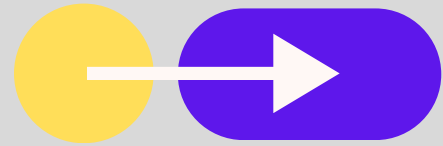
Hillside Slides



Variety of Swings



Challenge Course



Funding

When applying for the Land & Water Conservation Fund (LWCF) grant, we must estimate how much each category will cost.

The grant is a 50/50 match to our total cost for the project.

COST CATEGORY	GRANT REQUEST	MATCHING FUNDS		TOTAL PROJECT COST
		PROJECT SPONSOR	DONATION (by 3rd party)	
1. Planning/Engineering/Environmental Review (≤ 10% of total project cost)	\$	\$	\$	\$ 0
2. Land/Easement Acquisition	\$	\$	\$	\$ 0
3. Site Work	\$	\$ 100,000	\$	\$ 100,000
4. Demolition and Removal	\$	\$	\$	\$ 0
5. Construction	\$ 500,000	\$ 300,000	\$ 100,000	\$ 900,000
6. Equipment Use	\$	\$	\$	\$ 0
TOTALS	\$ 500,000 (Not to exceed \$500,000)	\$ 400,000	\$ 100,000	\$ 1,000,000
MATCHING FUNDS TOTALS		\$ 500,000		PERCENT OF MATCHING FUNDS 50.00%

Site Work: Total \$100,000

Concrete Sidewalks = \$72,000

Landscaping = \$15,000

Fencing = \$13,000

Construction Costs: Total \$900,000

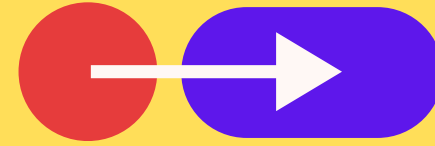
Installation of Playground Equipment = \$180,000

Surfacing for ADA play (Pour in Place Rubber) = \$210,000

Surfacing for ADA play (Turf) = \$115,000

Freight for Playground Equipment = \$35,000

Playground Equipment = \$360,000



Funding Breakdown



\$500,000
LWCF Grant



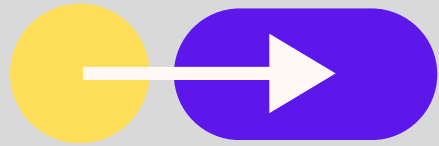
\$100,000 + \$50,000+
Parks Foundation + ESPR

ESPR has already funded nearly \$260,000 for the rest of the park.



\$350,000
Capital Improvements





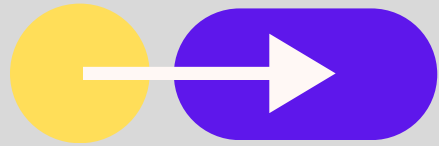
IMPACT

- Physically Inviting
- Socially Inviting
- Emotionally Inviting

BOUNDLESS BACKYARD

- BUTTERFLY HAVEN W/ BUTTERFLY BENCHES
- RESTROOM W/ ADULT CHANGING TABLES
- PICNIC GAZEBO W/ ACCESSIBLE TABLES
- SIDEWALKS CONNECTING ALL AREAS

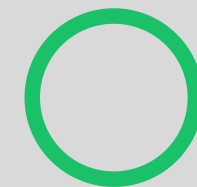




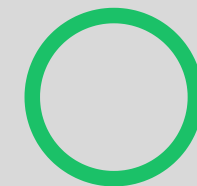
Next Steps...



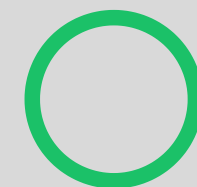
Awarded LWCF Grant



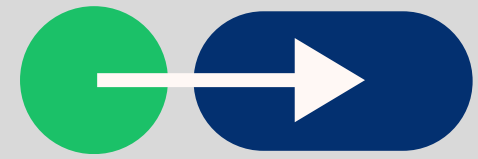
Receive Capital
Improvements Assistance



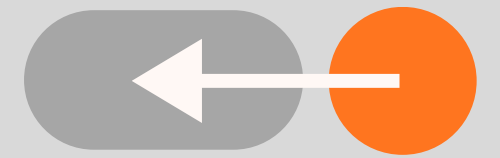
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Parks Foundation



**BUILD A PARK AND
CHANGE LIVES!**



Thanks for your time and attention



Boundless BackYard: The park that makes the impossible, possible!



Disclaimer: A majority of the pictures taken in this presentation are stock photos from playground vendors.



City Manager's Office

Capital Improvements/Transportation Trust Authority 10/13/2025

TO: Capital Improvements/Transportation Trust Authority
FROM: Lyndsey Baxter
DATE:
RE: Approval of Request for Funds towards Professional Services - Downtown Revitalization CDBG Pre-Development

Request of up to \$7500 towards Downtown Revitalization CDBG Pre-Development

1. SKM_C450i25101015040



To: City of Excelsior Springs Capital Improvement Commission
From: Downtown Excelsior Partnership, Inc.
Lyndsey M. Baxter
Executive Director
Date: October 10, 2025
Subject: Request for Support – Downtown Revitalization CDBG Pre-Development Services

Dear Members of the Capital Improvements Commission,

In partnership with the City of Excelsior Springs, the Downtown Excelsior Partnership, Inc. (DEP) is excited to share our intent to pursue funding through the Missouri Department of Economic Development's Downtown Revitalization Community Development Block Grant (CDBG). This competitive grant program focuses on eliminating blight, fostering private investment, and improving the economic vibrancy of Missouri's downtown districts.

Eligible activities under this grant include:

- Façade improvements to commercial and nonprofit buildings.
- Code compliance and correction of structural deficiencies.
- Infrastructure upgrades tied directly to downtown revitalization.
- Historic preservation and adaptive reuse of key properties.

To prepare for this opportunity, DEP conducted a survey of downtown property and business owners to assess interest in participating in the program. We received an overwhelmingly positive response, with more than 25 completed surveys submitted. Based on the scale of interest and diversity of proposed improvements, it became clear that professional input would be required to help us refine the project scope and determine optimal boundaries for the application.

To that end, we have contracted with Aimee Gray of A3G Architects to assist in evaluating each property's condition and estimate potential project costs. This proactive step will help us define eligible properties, prioritize proposed improvements, and develop a realistic budget—ultimately reducing the cost of architectural and engineering services that will be required if and when the City applies for the CDBG grant.

Because this is a unique pre-development planning phase, the proposal from A3G Architects falls within a broad estimate of \$3,120 to \$12,480, based on the final number of properties evaluated and level of detail required. The Downtown Excelsior Partnership, Inc. has already committed to funding the first \$5,000 of services and has asked Aimee to begin the project to maintain momentum. A walkabout with DEP, City staff, and A3G Architects is scheduled for Thursday, October 16 at 9:30 AM.

At this time, we are respectfully requesting the Commission approve up to \$7,500 to help cover the remaining costs of A3G's services related to this important pre-application planning



work.

We believe this early investment will pay dividends by strengthening the City's future grant application, increasing our likelihood of award, and ultimately delivering transformative improvements throughout Downtown Excelsior Springs.

Thank you for your continued support of revitalization efforts in our historic downtown. I would be happy to answer any questions and provide updates on the project's progress as it unfolds.

Sincerely,

A handwritten signature in blue ink that reads 'Lyndsey M. Baxter'. The signature is fluid and cursive, with a long horizontal stroke at the end.

Lyndsey M. Baxter
Executive Director
Downtown Excelsior Partnership, Inc.